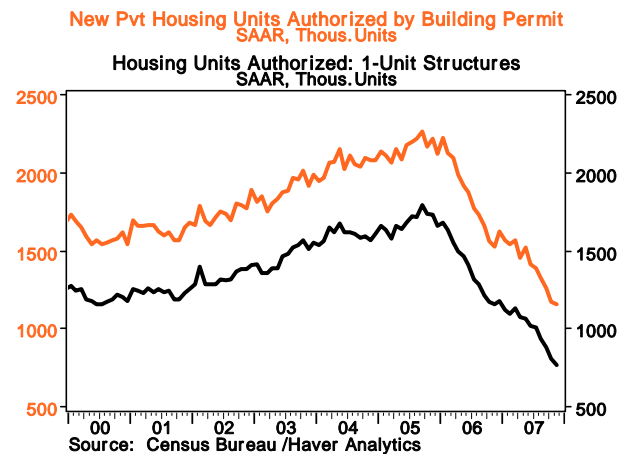
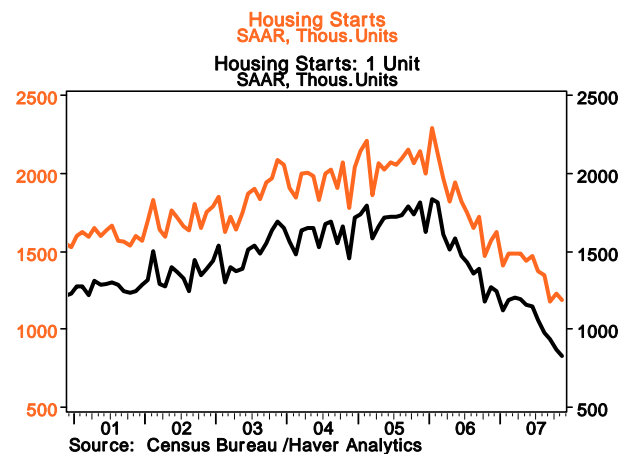


## NOVEMBER HOUSING STARTS

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- Housing starts declined 3.7% in November to 1.187 million units at an annual rate, slightly above consensus expectations of a 1.176 million rate. Starts are down 24.2% versus a year ago and off 48.2% from the peak in January 2006.
- The decline in starts in November was all due to single-family starts, which fell 5.4% to an 829,000 annual rate, the lowest since 1991. Multi-unit starts were essentially unchanged in November and are up 22.6% versus last year.
- By region, the decline in starts was in the Northeast and West. Starts were essentially unchanged in the South and Midwest.
- New building permits declined 1.5% in November, the smallest drop in six months, to 1.152 million units at an annual rate, slightly above consensus expectations. Single-family permits are down 33.7% versus last year and 57.5% since the peak in September 2005.



**Implications:** Home building is very close to making a bottom. Single-family housing starts are down to 829,000 at an annual rate. Historical data suggests that at least 300,000 units are being built on land already owned by homeowners (knock-downs and previously vacant plots), which means about 529,000 (or fewer) are being built by developers. (See our November 27 piece, [“Seeing the Light at the End of the Housing Tunnel.”](#)) This is substantially lower than the annual rate of new home sales by developers, which was 728,000 in October. In other words, starts have fallen enough to cause a decline in the inventory of unsold homes. There is more pain to come in housing: in Q4, residential construction will again subtract about one percentage point from real GDP growth and average home prices nationwide will continue to fall for the next 12-24 months. However, the light at the end of the tunnel is getting clearer every month.

Housing Starts SAAR, thousands	Monthly % Ch.	Nov-07 Level	Oct-07 Level	Sep-07 Level	3-mth moving avg	6-mth moving avg	Yr to Yr % Change
<b>Housing Starts</b>	<b>-3.7%</b>	1187	1232	1182	1200	1298	-24.2%
<b>Northeast</b>	<b>-16.3%</b>	128	153	141	141	137	-16.3%
<b>Midwest</b>	<b>-1.5%</b>	202	205	171	193	216	-11.0%
<b>South</b>	<b>0.3%</b>	601	599	600	600	645	-27.4%
<b>West</b>	<b>-6.9%</b>	256	275	270	267	300	-28.3%
<b>Single-Unit Starts</b>	<b>-5.4%</b>	829	876	938	881	970	-34.9%
<b>Multi-Unit Starts</b>	<b>0.6%</b>	358	356	244	319	328	22.6%
<b>Building Permits</b>	<b>-1.5%</b>	1152	1170	1261	1194	1285	-24.6%
<b>Single-Unit Permits</b>	<b>-5.6%</b>	764	809	877	817	902	-33.7%

Source: U.S. Census Bureau