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DATAWATCH

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August Durable Goods

• New orders for durable goods slipped 0.1% in August, slightly better than the consensus expected decline of 0.2%. Orders excluding transportation also slipped 0.1% versus a consensus expected -0.2%. Overall new orders are up 12.3% from a year ago, while orders excluding transportation are up 7.8%.

- The drop in orders was led by motor vehicles. Aircraft and related parts were the largest gainer while other categories of orders showed little change.
- The government calculates business investment for GDP purposes by using shipments of non-defense capital goods excluding aircraft. That measure rose 2.8% in August (3.3% including upward revisions to July) and even if unchanged in September will be up at a 17.7% annual rate in Q3 versus the Q2 average.
- Unfilled orders rose 0.9% in August and are up 8.1% from last year.

Implications: This is not what a recession looks like. New orders for durable goods slipped a tiny 0.1% in August, both with and without transportation. But shipments of "core" capital goods, which exclude aircraft and defense and which the government uses to calculate the business investment part of GDP, increased a robust 3.3% (including upward revisions for July). This is the fourth straight monthly gain for core shipments, which are now at a new all-time record high. They are up 10.8% in the past year and are accelerating, up at a 19.6% annual rate over the past six months and an even faster 22.6% rate in the past three months. Increases in core shipments should continue: unfilled orders are up about 15% versus a year ago. In addition, non-financial corporate balance sheets are strong and loaded with cash earning nearly zero percent interest. Meanwhile, corporate profits are at a record high. As a result, the odds are stacked in favor of a substantial increase in business investment over the next few years. In other recent news, the Richmond Fed index, a measure of manufacturing activity in the mid-Atlantic, increased to -6 in September

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Mfrs' Shipments: Nondefense Capital Goods ex Aircraft



from -10 in August. Chain store sales were up 4.2% versus a year ago according to Redbook Research and 2.7% according to the International Council of Shopping Centers. On the housing front, the Case-Shiller index, a measure of home prices in the 20 largest metro areas, was unchanged in July (seasonally-adjusted) and down 4.2% versus a year ago. However, prices were up in nine of the twenty areas. The biggest losses in July and the prior three months were where many would expect: Phoenix, San Diego, San Francisco, Las Vegas, and Los Angeles.

Durable Goods	Aug-11	Jul-11	Jun-11	3-mo % ch.	6-mo % ch.	Yr to Yr
All Data Seasonally Adjusted				annualized	annualized	% Change
New Orders for Durable Goods	-0.1%	4.1%	-1.1%	11.8%	14.3%	12.3%
Ex Defense	-0.1%	4.8%	-0.8%	16.3%	14.4%	13.6%
Ex Transportation	-0.1%	0.7%	0.7%	5.7%	9.7%	7.8%
Primary Metals	-0.8%	7.3%	0.3%	29.9%	35.5%	28.3%
Industrial Machinery	0.1%	1.9%	-1.4%	2.6%	27.4%	15.4%
Computers and Electronic Products	1.3%	-3.5%	0.9%	-5.1%	-4.6%	-6.8%
Transportation Equipment	-0.3%	15.0%	-6.6%	31.5%	29.0%	27.1%
Capital Goods Orders	4.2%	3.1%	-2.4%	20.7%	24.3%	17.4%
Capital Goods Shipments	2.7%	0.8%	1.7%	23.1%	16.9%	7.9%
Defense Shipments	2.9%	-5.4%	-1.9%	-16.7%	-15.3%	-13.9%
Non-Defense, Ex Aircraft	2.8%	0.4%	2.0%	22.6%	19.6%	10.8%
Unfilled Orders for Durable Goods	0.9%	0.9%	0.3%	8.5%	8.8%	8.1%

Source: Bureau of the Census

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