| Stock Index Performance |  |  |  |  |  |
| :--- | ---: | :--- | ---: | ---: | ---: |
| Index | Week | YTD | $12-\mathrm{mo}$ | 2011 | $5-y r$. |
| Dow Jones Industrial Avg. (13,212) | $1.02 \%$ | $8.84 \%$ | $10.18 \%$ | $8.41 \%$ | $4.18 \%$ |
| S\&P 500 (1,408) | $0.85 \%$ | $12.59 \%$ | $8.54 \%$ | $2.12 \%$ | $2.01 \%$ |
| NASDAQ 100 (2,755) | $0.98 \%$ | $21.24 \%$ | $1.02 \%$ | $3.69 \%$ | $10.01 \%$ |
| S\&P 500 Growth | $1.12 \%$ | $12.27 \%$ | $11.86 \%$ | $4.70 \%$ | $4.82 \%$ |
| S\&P 500 Value | $0.54 \%$ | $12.97 \%$ | $5.26 \%$ | $-0.48 \%$ | $-0.82 \%$ |
| S\&P MidCap 400 Growth | $0.31 \%$ | $14.08 \%$ | $2.87 \%$ | $-0.95 \%$ | $6.87 \%$ |
| S\&P MidCap 400 Value | $0.46 \%$ | $12.87 \%$ | $1.17 \%$ | $-2.40 \%$ | $2.77 \%$ |
| S\&P SmallCap 600 Growth | $0.46 \%$ | $11.38 \%$ | $5.78 \%$ | $3.67 \%$ | $5.29 \%$ |
| S\&P SmallCap 600 Value | $0.42 \%$ | $12.96 \%$ | $4.81 \%$ | $-1.34 \%$ | $2.29 \%$ |
| MSCI EAFE | $0.04 \%$ | $10.86 \%$ | $-5.77 \%$ | $-12.14 \%$ | $-3.51 \%$ |
| MSCI World (ex US) | $-0.02 \%$ | $11.23 \%$ | $-7.18 \%$ | $-13.71 \%$ | $-1.56 \%$ |
| MSCI World | $0.42 \%$ | $11.56 \%$ | $0.56 \%$ | $-5.54 \%$ | $-0.70 \%$ |
| MSCI Emerging Markets | $0.03 \%$ | $14.08 \%$ | $-8.80 \%$ | $-18.42 \%$ | $4.66 \%$ |

Source: Bloomberg. Returns are total returns. The 5 -yr. return is an average annual. Oneweek, YTD, 12-mo. and 5-yr. performance returns calculated through 3/30/12.

| S\&P Sector Performance |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Index | Week | YTD | $12-\mathrm{mo}$ | 2011 | $5-\mathrm{yr}$ |
| Consumer Discretionary | $0.95 \%$ | $15.96 \%$ | $17.64 \%$ | $6.24 \%$ | $5.29 \%$ |
| Consumer Staples | $1.19 \%$ | $5.54 \%$ | $17.34 \%$ | $14.03 \%$ | $8.34 \%$ |
| Energy | $-0.48 \%$ | $3.88 \%$ | $-6.87 \%$ | $4.72 \%$ | $5.04 \%$ |
| Financials | $0.45 \%$ | $22.05 \%$ | $-1.74 \%$ | $-17.07 \%$ | $-12.95 \%$ |
| Health Care | $2.74 \%$ | $9.06 \%$ | $16.41 \%$ | $12.77 \%$ | $4.39 \%$ |
| Industrials | $0.80 \%$ | $11.31 \%$ | $1.75 \%$ | $-0.59 \%$ | $2.46 \%$ |
| Information Technology | $0.98 \%$ | $21.46 \%$ | $20.23 \%$ | $2.43 \%$ | $8.15 \%$ |
| Materials | $0.23 \%$ | $11.19 \%$ | $-3.91 \%$ | $-9.68 \%$ | $2.21 \%$ |
| Telecom Services | $-1.42 \%$ | $2.08 \%$ | $3.50 \%$ | $6.33 \%$ | $0.39 \%$ |
| Utilities | $1.35 \%$ | $-1.62 \%$ | $14.82 \%$ | $20.02 \%$ | $1.56 \%$ |

Source: Bloomberg. Returns are total returns. The 5-yr. return is an average annual. Oneweek, YTD, 12-mo. and 5-yr. performance returns calculated through 3/30/12.

| Bond Index Performance |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | Week | YTD | $12-\mathrm{mo}$ | 2011 | $5-\mathrm{yr}$. |
| U.S. Treasury: Intermediate | $0.18 \%$ | $-0.48 \%$ | $6.10 \%$ | $6.57 \%$ | $5.61 \%$ |
| GNMA 30 Year | $0.13 \%$ | $0.39 \%$ | $7.72 \%$ | $7.97 \%$ | $6.75 \%$ |
| U.S. Aggregate | $0.12 \%$ | $0.30 \%$ | $7.71 \%$ | $7.84 \%$ | $6.25 \%$ |
| U.S. Corporate High Yield | $0.09 \%$ | $5.34 \%$ | $6.45 \%$ | $4.98 \%$ | $8.10 \%$ |
| U.S. Corporate Investment Grade | $0.12 \%$ | $2.08 \%$ | $9.45 \%$ | $8.15 \%$ | $6.94 \%$ |
| Municipal Bond: Long Bond (22+) | $0.22 \%$ | $3.80 \%$ | $19.97 \%$ | $14.88 \%$ | $4.84 \%$ |
| Global Aggregate | $0.36 \%$ | $0.87 \%$ | $5.26 \%$ | $5.64 \%$ | $6.38 \%$ |

Source: Barclays Capital. Returns are total returns. The 5-yr. return is an average annual. One-week, YTD, 12-mo. and 5-yr. performance returns calculated through 3/30/12.

| Key Rates |  |  |  |
| :--- | ---: | :--- | :--- |
| As of 3/30/12 |  |  |  |
| Fed Funds | $0.00-0.25 \%$ | $5-y r ~ C D$ | $1.41 \%$ |
| LIBOR (1-month) | $0.24 \%$ | 2-yr T-Note | $0.33 \%$ |
| CPI - Headline | $2.90 \%$ | $5-y r ~ T-N o t e ~$ | $1.04 \%$ |
| CPI - Core | $2.20 \%$ | 10-yr T-Note | $2.21 \%$ |
| Money Market Accts. | $0.46 \%$ | 30-yr T-Bond | $3.34 \%$ |
| Money Market Funds | $0.03 \%$ | 30-yr Mortgage | $3.97 \%$ |
| 6-mo CD | $0.44 \%$ | Prime Rate | $3.25 \%$ |
| 1-yr CD | $0.69 \%$ | Bond Buyer 40 | $4.64 \%$ |

Sources: Bankrate.com, iMoneyNet.com and Bloomberg.

| Market Indicators |  |
| :--- | ---: |
| As of 3/30/12 |  |
| TED Spread | 40 bps |
| Investment Grade Spread (A2) | 220 bps |
| ML High Yield Master II Index Spread | 602 bps |


| Weekly Fund Flows |  |  |  |  |  |
| :--- | ---: | :--- | ---: | :--- | :---: |
| Estimated Flows to Long-Term Mutual Funds for the Week Ended 3/21/12 |  |  |  |  |  |
| Current Week |  |  |  | Previous |  |
| Domestic Equity | $-\$ 1.794$ | Billion | $-\$ 2.878$ | Billion |  |
| Foreign Equity | $\$ 713$ | Million | $\$ 306$ | Million |  |
| Taxable Bond | $\$ 5.798$ | Billion | $\$ 7.772$ | Billion |  |
| Municipal Bond | $-\$ 135$ | Million | $\$ 1.324$ | Billion |  |
| Change in Money Market Fund Assets for the Week Ended | $3 / 28 / 12$ |  |  |  |  |
| Current Week |  |  |  |  |  |

Source: Investment Company Institute

## Factoids for the week of March 26th - 30th

## Monday, March 26, 2012

The S\&P 500 is on pace to outperform fixed income, as measured by the Bank of America/Merrill Lynch Government \& Corporate Master Index, by more than 1,000 basis points for the second consecutive quarter, according to Bespoke Investment Group. The S\&P 500 is up $12.09 \%$ in Q1'12 (as of $3 / 21$ ), compared to 0.93\% for the BofA/ML Government \& Corporate Master Index. It is the $15^{\text {th }}$ widest quarterly margin since 1974. In Q4'11, stocks outperformed by the $17^{\text {th }}$ widest margin in 38 years ( $11.82 \%$ vs. $1.16 \%$ ). The largest margin posted was in Q4'98, when stocks outperformed by 2,107 basis points.

## Tuesday, March 27, 2012

Data from the Bureau of Labor Statistics shows that Americans are spending $5.8 \%$ of their after-tax income on interest charges on their mortgages, credit cards, car loans and other debt, according to USA TODAY. That is the smallest share since 1977 and well below the record high of $9.1 \%$ in 2007. Since 2007, U.S. households have been saving \$3,098 a year (\$8,731 in '07 down to $\$ 5,633$ in '11), on average, due to the prolonged period of low interest rates.

Wednesday, March 28, 2012
Stuart Freeman, chief equity strategist at Wells Fargo Advisors, believes investors should not rule out the possibility that the current bull market in equities has a lot more upside after marking its third anniversary on $3 / 9 / 12$, according to SmartMoney.com. The S\&P 500 returned $115.9 \%$ in that threeyear span. Freeman analyzed bull markets dating back to 1973 and found five that extended beyond 36 months (doesn't include current bull). He wanted to see how stocks performed over the 10-year period following year three. The average 10-year return for the S\&P 500 was $147 \%$. The highest return was $194 \%$, while the lowest was $57 \%$.

## Thursday, March 29, 2012

From 2006 through 2011, U.S. M\&A activity accelerated in the second quarter in five out of the six years, according to the S\&P Capital IQ Global Markets Intelligence group. M\&A deal volume in the first quarter of calendar years 2006 through 2011 was a combined $\$ 1.38$ trillion, $31.9 \%$ below the $\$ 1.82$ trillion announced in the second quarter. Deal activity in the U.S. in Q1'12 has been the slowest since 2003. With two days remaining, volume has totaled only $\$ 130.4$ billion, well below the $\$ 230.4$ billion average from 2006-2011. The silver lining is that the last time activity was this sluggish, volume surged $60 \%$ the second quarter.

## Friday, March 30, 2012

Data from Dealogic shows that sales of high-grade U.S. corporate debt totaled $\$ 300.67$ billion in Q1'12 (as of $3 / 28$ ), the second-highest first quarter volume ever, according to The Wall Street Journal. Volume exceeded $\$ 100$ billion in both February and March, the first time that has happened back-to-back in three years. High yield corporate debt issuance hit $\$ 93$ billion. Leveraged loan issuance is around $\$ 53$ billion. That is about half the volume of Q1'11, but well above the $\$ 30.6$ billion sold in Q1'10.

[^0]
[^0]:    Sources: Bloomberg and Merrill Lynch via Bloomberg.

