

# **E**First Trust

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### FACTORS

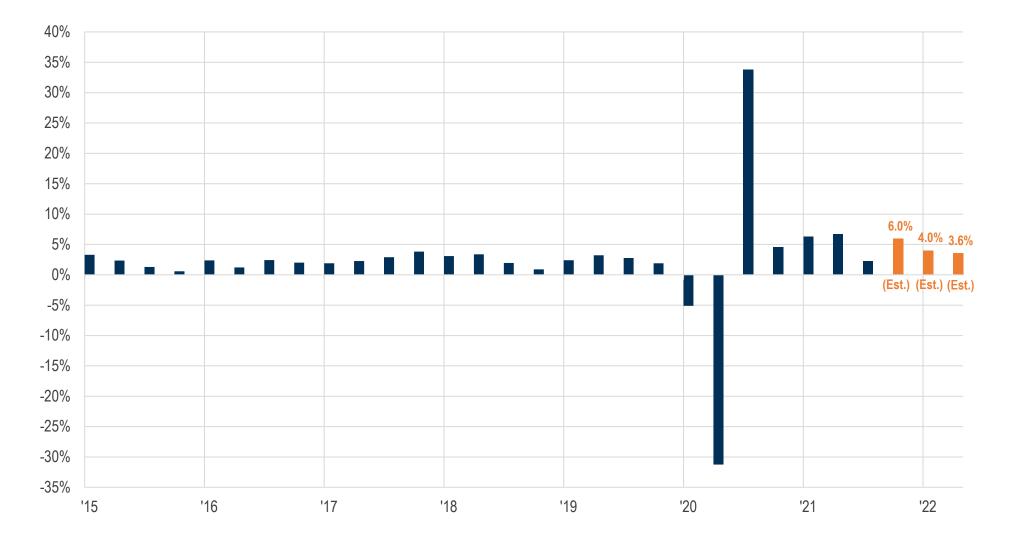
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## U.S. GDP: QUARTER-OVER-QUARTER CHANGE (SAAR)

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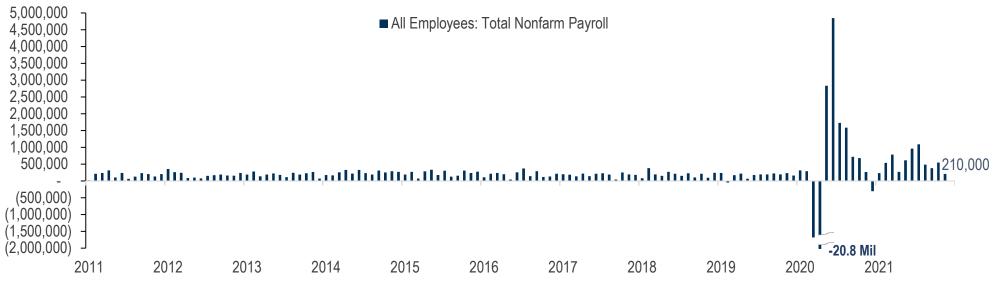
Source: Haver Analytics (historical), Bloomberg (consensus estimates). Q1 2015 to Q3 2021 are actual, Q4 2021, Q1 2022 and Q2 2022 are consensus estimates. GDP percent change is on a quarter over quarter seasonally adjusted annual rate (SAAR) basis. There can be no assurance that any of the projections cited will occur. Gross domestic product (**GDP**) is the monetary value of all finished goods and services made within a country during a specific period.

## **U.S. LABOR MARKET**

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### CHANGE IN TOTAL NONFARM PAYROLLS

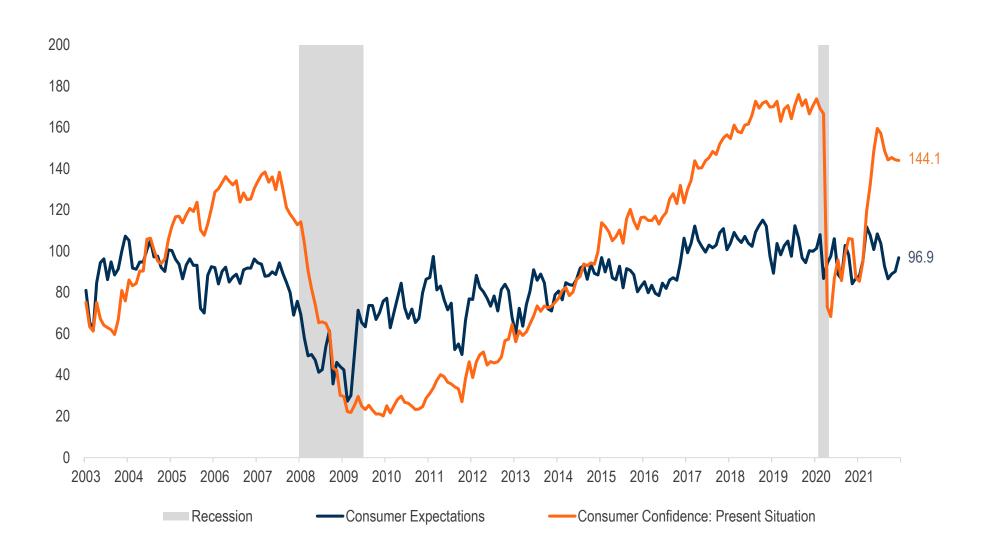


Source: Haver Analytics. Unemployment data from March 2008 to November 2021. Unemployment Rate: 16+ years, seasonally adjusted. Payroll data from January 2011 to November 2021. Seasonally adjusted. April 2020 uses a broken axis since it has an extreme value.

## **CONSUMER CONFIDENCE**

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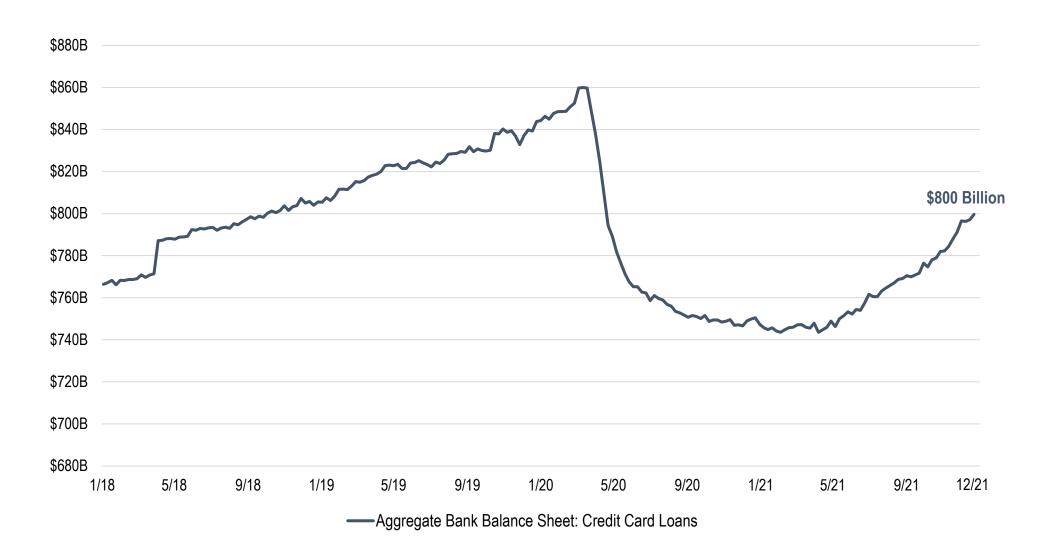


Source: The Conference Board/Haver Analytics. Data from January 2003 to December 2021. The Consumer Confidence Index is a survey, administered by The Conference Board, that measures how optimistic or pessimistic consumers are regarding their expected financial situation. The Consumer Confidence Index started in 1967 and is benchmarked to 1985 = 100.

## **CREDIT CARD BALANCES**

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Source: Federal Reserve Economic Data (FRED). Weekly data from January 2018 to December 2021. Billions of U.S. dollars, seasonally adjusted. Includes consumer loans: credit cards and other revolving plans, all commercial banks.

## **ISM MANUFACTURING**



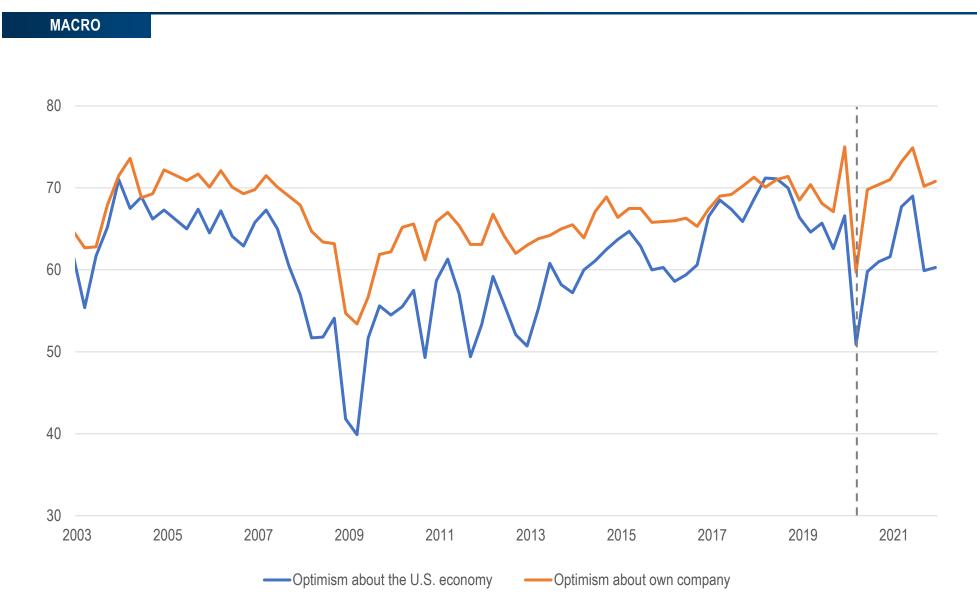
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Source: Haver Analytics. Data from January 2015 to December 2021. ISM Manufacturing Index measures manufacturing activity based on a monthly survey, conducted by Institute for Supply Management (ISM), of purchasing managers at more than 300 manufacturing firms. An index reading of more than 50 indicates expansion while a reading of below 50 suggests a contraction of the manufacturing sector.

## THE CFO SURVEY: OPTIMISM INDEXES

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Source: Duke University, Atlanta Fed, Richmond Fed, January 2003 - December 2021.

## INFLATION

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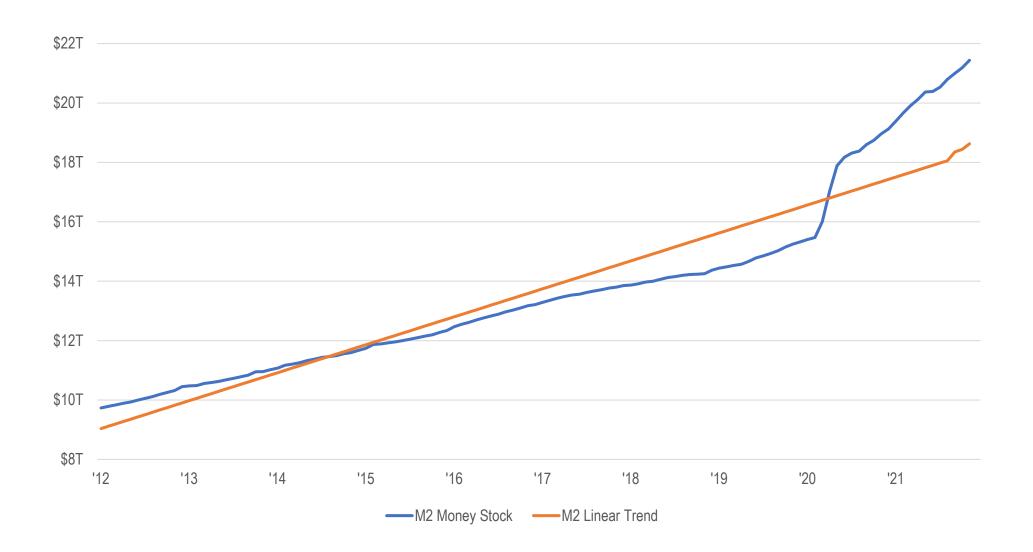


Source: FactSet. Data from December 2006 to November 2021 (latest data available), year-over-year. The **Consumer Price Index (CPI)** is a measure of the average change over time in the prices paid by urban consumers for a market basket of consumer goods and services. Core CPI is CPI minus energy and food prices (categories that tend to be highly volatile).

## **M2 MONEY SUPPLY**



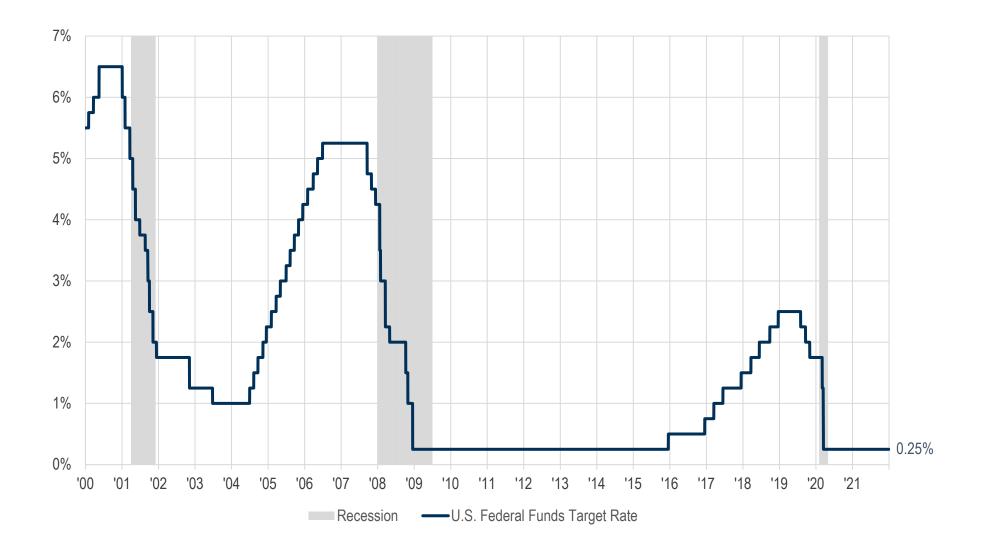
### MACRO



Source: Federal Reserve Board/Haver Analytics, January 2012 - November 2021.

## **U.S. FEDERAL FUNDS TARGET RATE**

MACRO

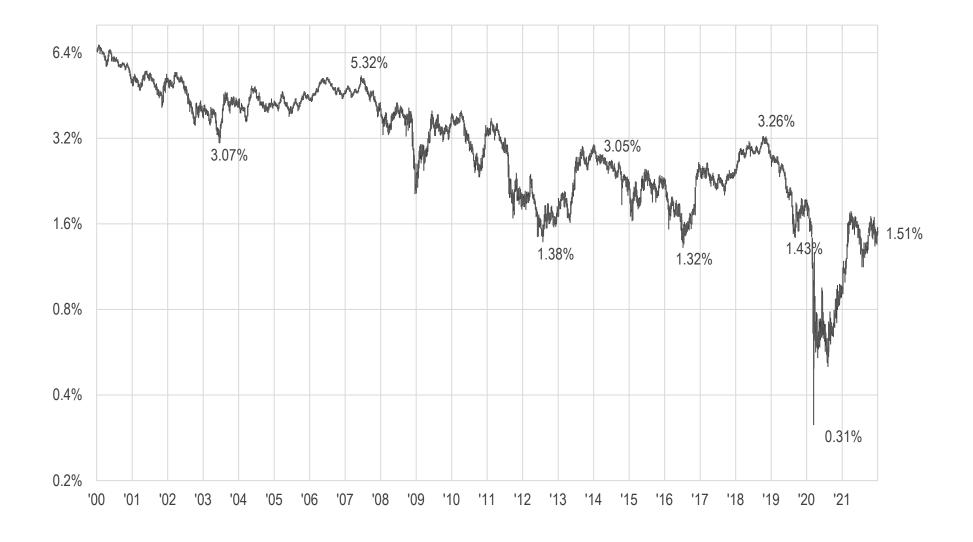


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## **10-YEAR U.S. TREASURY YIELD**

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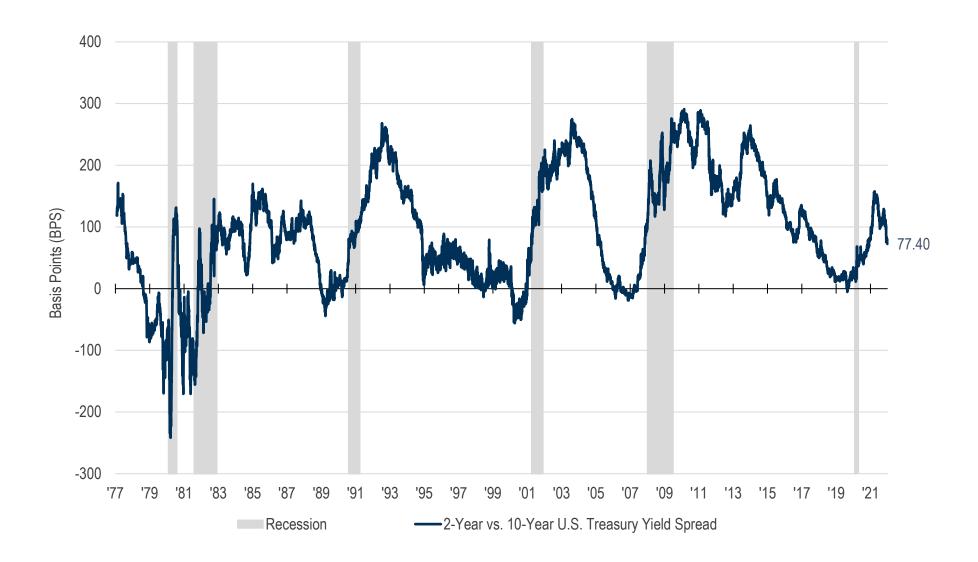


Past performance is no guarantee of future results.

Source: Bloomberg. Weekly data from January 2000 to December 2021.

## 2-YEAR VS. 10-YEAR U.S. TREASURY YIELD SPREAD

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Past performance is no guarantee of future results.

Source: Bloomberg. Data from January 1977 to December 2021.

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## **U.S. DOLLAR INDEX**

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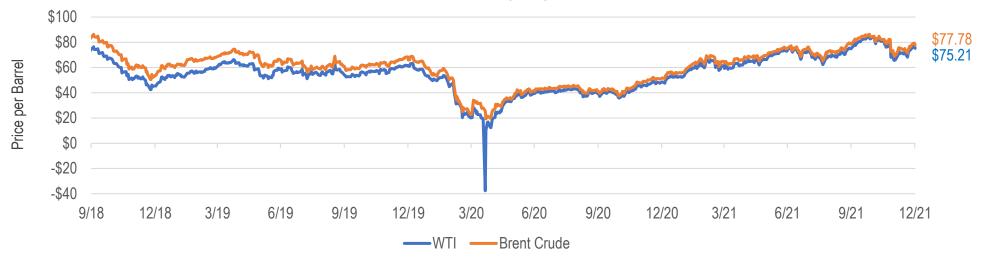
### Past performance is no guarantee of future results.

Source: Bloomberg. Weekly data from January 2014 to December 2021. This chart is for illustrative purposes only and not indicative of any actual investment. The U.S. Dollar Index (DXY) indicates the general international value of the dollar relative to a basket of major world currencies. Indices are unmanaged and investors cannot invest directly in an index.

## **COMMODITIES: GOLD AND OIL**



### WEST TEXAS INTERMEDIATE (WTI) VS. BRENT CRUDE OIL



### Past performance is no guarantee of future results.

Source: Bloomberg. Gold is monthly data from 8/31/15 to 12/31/21. Gold spot price is the current market price. WTI and Brent Crude oil is daily data from 9/30/18 to 12/31/21.

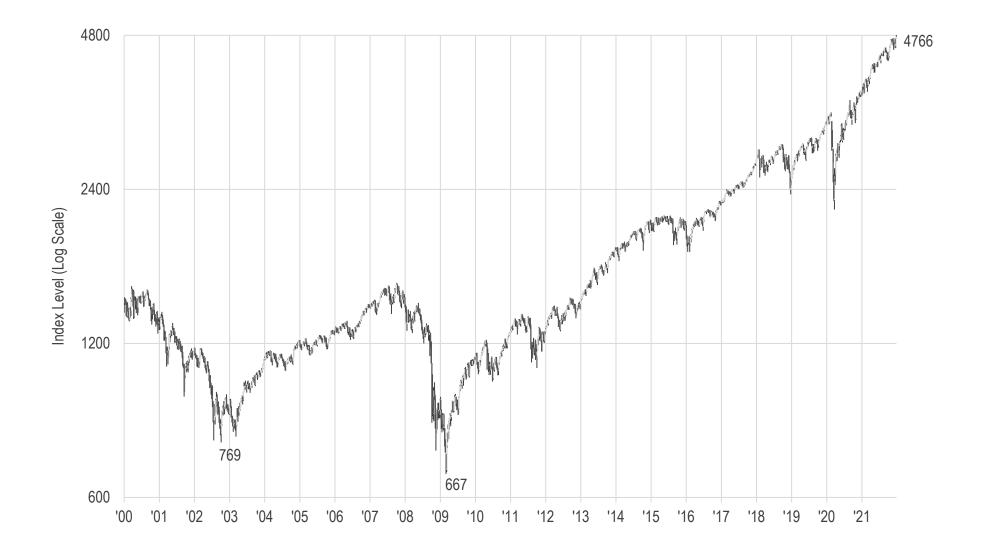
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## S&P 500 INDEX

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### Past performance is no guarantee of future results.

Source: Bloomberg. Weekly data from January 2000 to December 2021. This chart is for illustrative purposes only and not indicative of any actual investment. The S&P 500 Index is an unmanaged index of 500 stocks used to measure large-cap U.S. stock market performance. Investors cannot invest directly in an index.

## SIZE AND STYLE INDICES: TOTAL RETURNS

### MARKETS

Index	YTD	3 Mo	6 Mo	12 Mo	3 Yr.^	5 Yr.^	10 Yr.^*
S&P 500	28.68%	11.02%	11.66%	28.68%	26.03%	18.44%	16.52%
S&P 500 Growth	32.00%	13.37%	15.48%	32.00%	32.16%	24.07%	19.20%
S&P 500 Value	24.86%	8.30%	7.37%	24.86%	18.61%	11.87%	13.25%
S&P Midcap 400	24.73%	7.97%	6.07%	24.73%	21.36%	13.05%	14.16%
S&P Midcap 400 Growth	18.89%	7.99%	5.88%	18.89%	22.59%	14.64%	14.51%
S&P Midcap 400 Value	30.61%	7.94%	6.21%	30.61%	19.49%	11.04%	13.50%
S&P SmallCap 600	26.74%	5.59%	2.58%	26.74%	20.04%	12.35%	14.44%
S&P SmallCap 600 Growth	22.56%	6.83%	5.22%	22.56%	21.04%	14.30%	15.29%
S&P SmallCap 600 Value	30.85%	4.41%	0.21%	30.85%	18.61%	10.17%	13.45%
Russell 1000	26.43%	9.77%	9.99%	26.43%	26.17%	18.39%	16.52%
Russell 2000	14.78%	2.12%	-2.34%	14.78%	19.97%	11.98%	13.21%
Russell 3000	25.64%	9.27%	9.15%	25.64%	25.75%	17.93%	16.28%
Dow Jones Industrial Average	20.95%	7.87%	6.29%	20.95%	18.47%	15.50%	14.19%
The NASDAQ Composite	22.21%	8.47%	8.23%	22.21%	34.30%	25.01%	21.03%

### Past performance is no guarantee of future results.

Source: Bloomberg. Total returns as of 12/31/21. \*As of last month end. ^Annualized returns. For illustrative purposes only and not indicative of any actual investment. Indices do not charge management fees or brokerage expenses, and no such fees or expenses were deducted from the performance shown. Indices are unmanaged and investors cannot invest directly in an index.

Index Definitions: S&P 500 - An unmanaged index of 500 stocks used to measure large-cap U.S. stock market performance. S&P 500 Growth - S&P measures growth stocks using three factors: sales growth, the ratio of earnings change to price, and momentum. Constituents are drawn from the S&P 500 Index. S&P 500 Value - S&P measures value stocks using three factors: the ratios of book value, earnings, and sales to price. Constituents are drawn from the S&P MidCap 400 Index. S&P SmallCap 600 - A capitalization-weighted index that tracks the mid-range sector of the U.S. stock market. S&P MidCap 400 Growth - S&P measures growth stocks using three factors: sales growth, the ratio of earnings change to price, and momentum. Constituents are drawn from the S&P MidCap 400 Index. S&P SmallCap 600 Index. S&P SmallCap 600 - A capitalization-weighted index that tracks U.S. stocks with a small market capitalization. S&P SmallCap 600 Growth - S&P measures growth stocks using three factors: sales growth, the ratio of earnings change to price, and momentum. Constituents are drawn from the S&P MidCap 400 Index. S&P SmallCap 600 Index. Russell 3000 Index. It represents the universe of large capitalization stocks from which most active money managers typically select. Russell 2000 - Comprised of the largest 1000 companies in the Russell 3000 Index. It represents the universe of large capitalization. Russell 3000 Index, representing approximately 98% of the investable U.S. equity market. Dow Jones Industrial Average - A price-weighted measure of 30.00.S. blue-chip companies. The index covers all industries except transportation and utilities. The NASDAQ Composite - A large market-cap-weighted index of more than 2,500

## **S&P 500 SECTOR INDEX: TOTAL RETURNS**

### MARKETS

Index	YTD	3 Mo	6 Mo	12 Mo	3 Yr.^	5 Yr.^	10 Yr.^*
S&P 500 Energy	54.39%	7.89%	6.03%	54.39%	4.61%	-1.48%	1.18%
S&P 500 Real Estate	46.14%	17.50%	18.53%	46.14%	22.61%	14.84%	11.43%
S&P 500 Financials	34.87%	4.52%	7.38%	34.87%	20.49%	13.19%	16.25%
S&P 500 Information Technology	34.52%	16.69%	18.26%	34.52%	42.70%	32.09%	23.98%
S&P 500 Materials	27.28%	15.20%	11.16%	27.28%	24.14%	15.11%	12.79%
S&P 500 Health Care	26.13%	11.17%	12.77%	26.13%	20.00%	17.56%	17.17%
S&P 500 Consumer Discretionary	24.43%	12.84%	12.84%	24.43%	28.48%	21.32%	19.55%
S&P 500 Communication Services	21.57%	-0.01%	1.59%	21.57%	25.84%	11.47%	11.55%
S&P 500 Industrials	21.10%	8.62%	4.04%	21.10%	20.24%	12.76%	14.15%
S&P 500 Consumer Staples	18.63%	13.31%	12.96%	18.63%	18.78%	11.74%	12.22%
S&P 500 Utilities	17.67%	12.93%	14.93%	17.67%	14.32%	11.76%	11.05%

### Past performance is no guarantee of future results.

Source: Bloomberg. Total returns as of 12/31/21. \*As of last month end. ^Annualized returns. For illustrative purposes only and not indicative of any actual investment. Indices do not charge management fees or brokerage expenses, and no such fees or expenses were deducted from the performance shown. Investors cannot invest directly in an index. The S&P 500 Index is an unmanaged index of 500 stocks used to measure large-cap U.S. stock market performance, while the 11 major S&P 500 Sector Indices are capitalization-weighted and comprised of S&P 500 constituents representing a specific sector.

As of 9/28/18, GICS was reconstituted, and the Telecommunications Services sector was renamed Communication Services. GICS sector information for periods prior to 9/28/18 may not necessarily be comparable to the reconstituted sectors.

## FOREIGN INDICES: TOTAL RETURNS

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### MARKETS

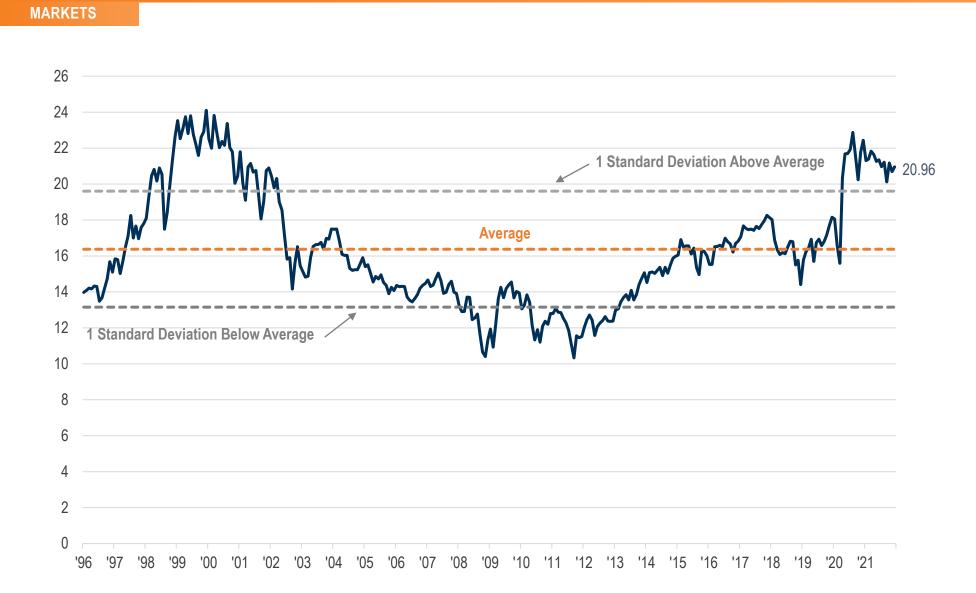
Index	YTD	3 Mo	6 Mo	12 Mo	3 Yr.^	5 Yr.^	10 Yr.^*
MSCI All-Country World Ex US	7.82%	1.82%	-1.22%	7.82%	13.17%	9.60%	7.27%
MSCI World Ex-US	13.17%	3.21%	2.63%	13.17%	14.63%	10.17%	8.36%
MSCI Europe	14.03%	5.38%	3.38%	14.03%	12.38%	7.60%	5.54%
MSCI EAFE	11.86%	2.74%	2.43%	11.86%	14.17%	10.15%	8.63%
MSCI Emerging Markets	-2.47%	-1.36%	-9.26%	-2.47%	11.23%	10.20%	5.83%

#### Past performance is no guarantee of future results.

Source: Bloomberg. Total returns as of 12/31/21. \*As of last month end. ^Annualized returns. Indices do not charge management fees or brokerage expenses, and no such fees or expenses were deducted from the performance shown. Indices are unmanaged and investors cannot invest directly in an index.

MSCI All-Country World (ACWI) Ex-USA - Captures large and mid-cap representation across 22 of 23 Developed Markets (DM) countries (excluding the US) and 26 Emerging Markets (EM) countries. MSCI World Ex-USA - A free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of developed markets. MSCI Europe - A free-float weighted index designed to measure the equity market performance of the developed markets in Europe, MSCI EAFE - A free-float weighted equity index that covers developed market countries in Europe, Australasia, Israel and the Far East. MSCI Emerging Markets - A free float-adjusted market capitalization index that is designed to measure equity market performance of foreign companies.

## S&P 500 INDEX: PRICE-TO-NEXT TWELVE MONTHS EST. EPS



#### Past performance is no guarantee of future results.

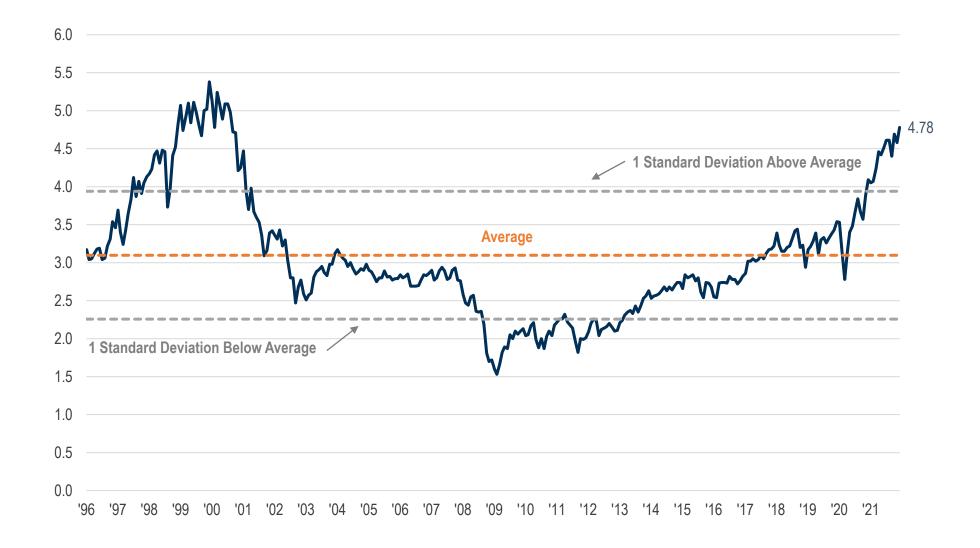
Source: FactSet. Data from 1/31/96 to 12/31/21. Standard Deviation is a measure of price variability (risk). There can be no assurance that any of the projections cited will occur. This chart is for illustrative purposes only and not indicative of any actual investment. Price-to-Next Twelve Months earnings is price divided by FactSet consensus forecasted earnings per share over the next twelve months. The S&P 500 Index is an unmanaged index of 500 stocks used to measure large-cap U.S. stock market performance. Investors cannot invest directly in an index.

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## S&P 500 INDEX: PRICE-TO-BOOK VALUE

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### MARKETS



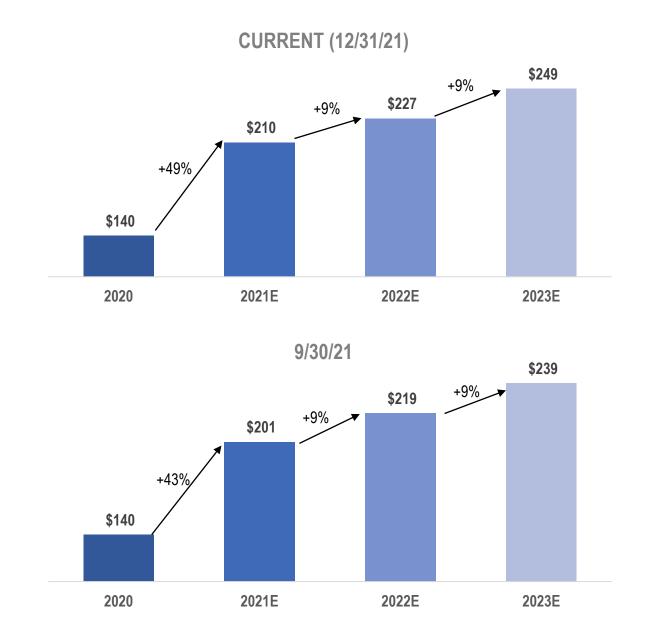
### Past performance is no guarantee of future results.

Source: FactSet. Data from 1/31/96 to 12/31/21. Price-to-book ratio is the share price divided by book value of equity per share. Standard Deviation is a measure of price variability (risk). This chart is for illustrative purposes only and not indicative of any actual investment. The S&P 500 Index is an unmanaged index of 500 stocks used to measure large-cap U.S. stock market performance. Investors cannot invest directly in an index.

## S&P 500 INDEX EPS - CURRENT VS. SEPTEMBER 30, 2021

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### MARKETS

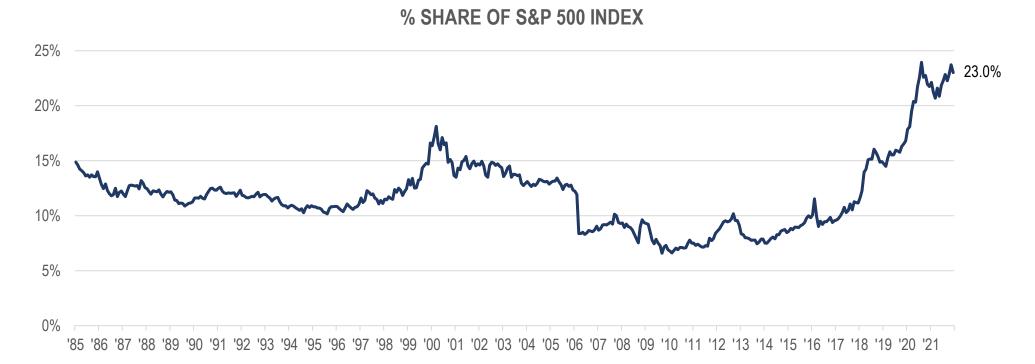


Source: FactSet. 2021-2023 numbers are consensus estimates. For illustrative purposes only. There can be no assurance that any of the projections cited will occur. Earnings per share (EPS) is a company's net profit divided by the number of common shares it has outstanding. The S&P 500 Index is an unmanaged index of 500 stocks used to measure large-cap U.S. stock market performance. Investors cannot invest directly in an index.

## **S&P 500 INDEX: THE LARGEST 5 NAMES**

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### MARKETS



### **TOP 5 MEMBER FIRMS BY WEIGHT IN THE INDEX**

Ticker	Company Name	Weight in S&P 500 Index (12/31/21)
AAPL	Apple Inc.	6.86%
MSFT	Microsoft Corp.	6.26%
GOOG/GOOGL	Alphabet, Inc.	4.16%
AMZN	Amazon.com, Inc.	3.60%
TSLA	Tesla Inc.	2.13%

Source: Bloomberg, FactSet. Data from 1/31/1985 to 12/31/21. References to specific companies or securities should not be construed as a recommendation to buy or sell any such security, nor should they be assumed profitable. The S&P 500 Index is an unmanaged index of 500 stocks used to measure large-cap U.S. stock market performance. Investors cannot invest directly in an index.

## S&P 500 SECTOR INDEX VALUATION AND EST. EPS GROWTH

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	PRIC	E TO NTM	EPS	EST	EPS GRO	WTH	PR	ICE-TO-BO	OK	EST. RETURN ON EQUITY			
S&P 500 Sector Index	12/31/21	10-Yr. Median	Ratio to Median	2021	2022	2023	12/31/21	10-Yr. Median	Ratio to Median	2021	2022	2023	
Communication Services	20.6	14.7	140%	37%	7%	14%	4.5	3.0	148%	19.9%	18.7%	19.0%	
Consumer Discretionary	31.4	18.7	167%	60%	30%	21%	12.1	5.0	241%	29.5%	32.1%	34.0%	
Consumer Staples	21.9	19.2	114%	10%	6%	8%	7.2	5.3	137%	30.3%	30.0%	30.7%	
Energy	11.0	16.8	66%	NM*	27%	-7%	1.9	1.8	103%	13.2%	15.8%	14.0%	
Financials	14.9	12.8	116%	64%	-9%	12%	1.6	1.3	124%	12.7%	10.8%	11.4%	
Health Care	17.4	15.7	110%	22%	7%	2%	5.4	3.9	138%	29.3%	27.0%	24.4%	
Industrials	20.7	16.1	129%	103%	36%	18%	5.7	4.2	137%	20.5%	25.7%	26.8%	
Information Technology	28.2	16.6	170%	32%	10%	12%	11.9	4.5	267%	37.5%	36.3%	34.7%	
Materials	17.0	15.8	108%	85%	4%	-3%	3.4	2.9	119%	18.9%	18.2%	16.6%	
Real Estate	24.5	18.8	131%	14%	7%	8%	4.8	3.4	141%	16.5%	18.4%	20.6%	
Utilities	11.8	16.7	71%	87%	1%	4%	2.3	1.9	124%	19.2%	18.7%	18.6%	

### Past performance is no guarantee of future results.

Source: FactSet. As of 12/31/21. \*Not Meaningful (NM) – Negative number in base year. This chart is for illustrative purposes only and not indicative of any actual investment. There can be no assurance that any of the projections cited will occur. The S&P 500 Index is an unmanaged index of 500 stocks used to measure large-cap U.S. stock market performance, while the 11 major S&P 500 Sector Indices are capitalization-weighted and comprised of S&P 500 constituents representing a specific sector. Investors cannot invest directly in an index. Indices do not charge management fees or brokerage expenses, and no such fees or expenses were deducted from the performance shown.

Price-to-Book ratio - Share price divided by book value of equity per share. Est. Return on Equity (ROE) - Estimated return on common equity utilizing FactSet consensus estimated earnings per share in calendar year divided by equity per share. Est. Earnings Growth - Expected year-over-year growth in FactSet consensus forecasted Earnings Per Share. Price to NTM Earnings - Price divided by FactSet consensus forecasted earnings per share over the next twelve months. As of 9/28/18, GICS was reconstituted, and the Telecommunications Services sector was renamed Communication Services. GICS sector information for periods prior to 9/28/18 may not necessarily be comparable to the reconstituted sectors.

## THE IMPORTANCE OF SECTOR DIVERSIFICATION

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### MARKETS

#### 2006 2007 2009 2011 2016 2017 2018 2019 2020 2021 2008 2010 2012 2013 2014 2015 elecom. Svcs Info. Tech Cons. Disc. Utilities Cons. Disc. Utilities Cons. Disc. Info. Tech Health Care Info. Tech. Energy Cons. Staples Energy 36.8% 35.3% -15.4% 27.7% 19.9% 43.1% 29.0% 10.1% 27.4% 6.5% 54.4% 61.7% 28.7% Felecom Svcs. Comm. Svcs. **Materials** Health Care **Materials** Cons. Staples Cons. Disc. Health Care Health Care Health Care Materials Utilities Cons. Disc. 24.2% 14.0% 22.4% -22.8% 48.6% 23.9% 41.5% 25.3% 6.9% 23.5% 23.8% 4.1% 32.7% 33.3% Utilities Utilities Utilities Cons. Disc. Materials Health Care Felecom, Svcs, Info. Tech. Cons. Staples Financials Cons. Disc. Cons. Disc. Financials Comm. Svcs. 21.0% 19.4% -29.0% 41.3% 22.2% 12.7% 18.3% 6.6% 23.0% 0.8% 23.6% elecom. Svcs elecom. Svcs. Cons. Staples Info. Tech Info. Tech. **Health Care** Info. Tech. Materials Info. Tech. -30.5% 20.4% 16.0% 6.3% 17.9% 20.7% Cons. Disc Cons. Staples Health Care elecom. Svcs elecom. Svcs. Health Care Materials Cons. Disc. Cons. Disc. Info. Tech. Materials Health Care 18.6% 14.2% -33.5% 19.7% 19.0% 6.1% 15.2% 3.4% 16.7% 22.1% 13.4% 27.3% Cons. Staples Cons. Disc. Health Care Materials Cons. Staples Energy **Materials** Cons. Staples Utilities 18.2% -34.9% 17.2% 14.1% 15.0% 26.1% 16.3% -8.4% 27.9% 26.1% Telecom. Svcs. Cons. Staples Cons. Staples Cons. Disc. Cons. Staples Cons. Staples Cons. Staples Cons. Disc. Info. Tech. **Materials** Info. Tech Comm. Svcs. 13.5% 14.4% 11.9% 14.9% 12.1% 25.6% 9.7% -12.5% 27.6% 10.7% 24.4% Comm. Svcs. Health Care Info. Tech Energy Info. Tech Cons. Staples Materials Utilities Cons. Disc. Utilities Utilities Utilities 7.1% 10.8% 6.9% -4.8% 12.1% 26.3% 0.5% 21.6% -43.1% 13.8% 10.2% 25.0% 6.0% -13.0% Info. Tech Cons. Disc. **Materials** Utilities Utilities **Materials** Utilities Felecom, Svcs. **Materials** Cons. Staples Materials 8.4% -13.2% -45.7% 11.9% 5.5% -9.8% 13.2% 3.0% -8.4% 5.4% 24.6% Energy elecom. Svcs. Health Care Utilities elecom. Svcs. Energy Materials Health Care Cons. Staples Health Care Health Care Energy 18.6% 7.5% 2.9% 1.3% 11.5% -21.1% -2.7% -14.7% 20.8% -55.3% 8.9% -17.1% Telecom, Svcs. Energy Utilities -1.3% -18.1% -33.7% 17.7%

### **RETURNS OF THE S&P 500 SECTOR INDICES**

### Past performance is no guarantee of future results.

Source: Bloomberg. For illustrative purposes only and not indicative of any actual investment. All indices are unmanaged, statistical composites that cannot be purchased directly by investors. An index does not charge management fees or brokerage expenses, and no such fees or expenses were deducted from the performance shown.

In addition to the risks of investing in common stocks which includes the possible loss of principal, investing in individual sectors is subject to non-diversification risk, which generally will result in greater price fluctuations than the overall market. Prior to 2017, real estate was included in the financials sector. As of 9/28/18, the Global Industry Classification Standard (GICS) was reconstituted, and the Telecommunications Services sector was renamed Communication Services. GICS sector information for periods prior to 9/28/18 may not necessarily be comparable to the reconstituted sectors.

## THE IMPORTANCE OF STYLE DIVERSIFICATION

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### MARKETS

### ANNUAL RETURNS OF KEY EQUITY ASSET CLASSES

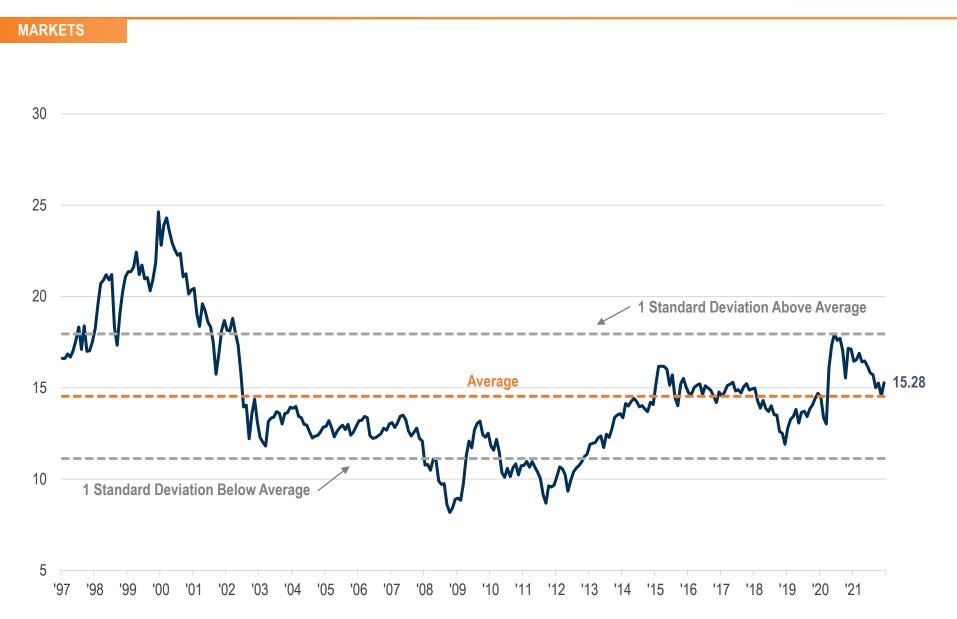
2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Small-Cap Growth 48.54%	REITs 30.41%	Mid-Cap Growth 16.67%	REITs 34.35%	Mid-Cap Growth 11.24%	Small-Cap Value -28.92%	Mid-Cap Growth 55.55%	Small-Cap Growth 29.09%	REITs 7.28%	REITs 20.14%	Small-Cap Growth 43.30%	REITs 27.15%	Large-Cap Growth 5.52%	Small-Cap Value 31.74%	Large-Cap Growth 27.44%	Large-Cap Growth -0.01%	Large-Cap Value 31.93%	Small-Cap Growth 34.63%	REITs 39.88%
Small-Cap Value 46.03%	Small-Cap Value 22.25%	Foreign 13.54%	Foreign 26.34%	Foreign 11.17%	Mid-Cap Value -34.80%	Small-Cap Growth 34.47%	Mid-Cap Growth 28.21%	Large-Cap Growth 4.65%	Mid-Cap Value 18.57%	Mid-Cap Growth 39.63%	Large-Cap Growth 14.89%	REITs 2.29%	Mid-Cap Value 20.27%	Foreign 25.03%	REITs -4.10%	Large-Cap Growth 31.13%	Large-Cap Growth 33.47%	Large-Cap Growth 32.01%
Mid-Cap Growth 43.40%	Foreign 20.25%	REITs 8.29%	Small-Cap Value 23.48%	Large-Cap Growth 9.13%	Large-Cap Growth -34.92%	Mid-Cap Value 32.04%	REITs 27.58%	Large-Cap Value -0.48%	Small-Cap Value 18.05%	Small-Cap Value 34.52%	Mid-Cap Value 13.30%	Mid-Cap Growth 0.38%	Large-Cap Value 17.40%	Mid-Cap Growth 23.75%	Small-Cap Growth -6.45%	Mid-Cap Growth 28.78%	Mid-Cap Growth 31.68%	Small-Cap Value 28.27%
Foreign 38.59%	Mid-Cap Growth 18.94%	Large-Cap Value 5.82%	Large-Cap Value 20.80%	Small-Cap Growth 7.05%	REITs -37.34%	Foreign 31.78%	Small-Cap Value 24.50%	Mid-Cap Growth -0.55%	Large-Cap Value 17.68%	Mid-Cap Value 33.32%	Large-Cap Value 12.36%	Mid-Cap Value -0.71%	Small-Cap Growth 11.32%	Small-Cap Growth 18.49%	Mid-Cap Growth -7.98%	Small-Cap Growth 28.42%	Foreign 7.82%	Large-Cap Value 24.90%
REITs 38.47%	Mid-Cap Value 17.88%	Mid-Cap Value 5.46%	Mid-Cap Value 15.71%	Large-Cap Value 1.99%	Small-Cap Growth -38.54%	Large-Cap Growth 31.57%	Mid-Cap Value 21.88%	Mid-Cap Value -0.98%	Foreign 17.32%	Large-Cap Growth 32.75%	Mid-Cap Growth 7.72%	Foreign -0.81%	Mid-Cap Growth 10.06%	Large-Cap Value 15.36%	Large-Cap Value -8.95%	REITs 28.07%	Small-Cap Value 4.63%	Mid-Cap Value 24.73%
Mid-Cap Value 34.93%	Large-Cap Value 15.71%	Small-Cap Value 4.71%	Small-Cap Growth 13.35%	Mid-Cap Value -1.29%	Large-Cap Value -39.22%	REITs 27.45%	Large-Cap Value 15.10%	Small-Cap Growth -2.91%	Mid-Cap Growth 16.68%	Large-Cap Value 31.99%	Small-Cap Growth 5.60%	Small-Cap Growth -1.38%	REITs 9.28%	Mid-Cap Value 14.10%	Mid-Cap Value -9.61%	Mid-Cap Value 27.53%	Large-Cap Value 1.36%	Foreign 11.26%
Large-Cap Value 31.79%	Small-Cap Growth 14.31%	Small-Cap Growth 4.15%	Mid-Cap Growth 11.57%	Small-Cap Value -9.78%	Mid-Cap Growth -41.64%	Large-Cap Value 21.18%	Large-Cap Growth 15.05%	Small-Cap Value -5.50%	Large-Cap Growth 14.61%	Foreign 22.78%	Small-Cap Value 4.22%	Large-Cap Value -3.13%	Large-Cap Growth 6.89%	REITs 9.27%	Small-Cap Value -12.86%	Small-Cap Value 22.39%	Mid-Cap Value -3.07%	Mid-Cap Growth 10.43%
Large-Cap Growth 25.66%	Large-Cap Growth 6.13%	Large-Cap Growth 4.00%	Large-Cap Growth 11.01%	REITs -17.83%	Foreign -43.38%	Small-Cap Value 20.58%	Foreign 7.75%	Foreign -12.14%	Small-Cap Growth 14.59%	REITs 3.21%	Foreign -4.90%	Small-Cap Value -7.47%	Foreign 1.00%	Small-Cap Value 7.84%	Foreign -13.79%	Foreign 22.01%	REITs -5.86%	Small-Cap Growth 2.83%

### Past performance is no guarantee of future results.

Source: Bloomberg, NAREIT. For illustrative purposes only and not indicative of any actual investment. All indices are unmanaged, statistical composites that cannot be purchased directly by investors. An index does not charge management fees or brokerage expenses, and no such fees or expenses were deducted from the performance shown.

The S&P 500 Growth and S&P 500 Value Indices were used to measure the performance of large-capitalization companies. The Dow Jones U.S. Mid-Cap Growth Total Stock Market Index and Dow Jones U.S. Mid-Cap Value Total Stock Market Index were used to measure the performance of mid-capitalization companies. The Russell 2000 Growth and Russell 2000 Value Indices were used to measure the performance of small-capitalization companies. The MSCI EAFE Index was used to measure the performance of foreign stocks. The NAREIT Composite index was used to measure the performance of REITs. Small company stocks are more volatile than large company stocks and can be subject to significant price fluctuations. Foreign stocks are subject to additional risks including currency fluctuations, political risks, withholding, the lack of adequate financial information, and exchange control restrictions impacting foreign issuers.

## MSCI EUROPE INDEX: PRICE-TO-NEXT TWELVE MONTHS EST. EPS

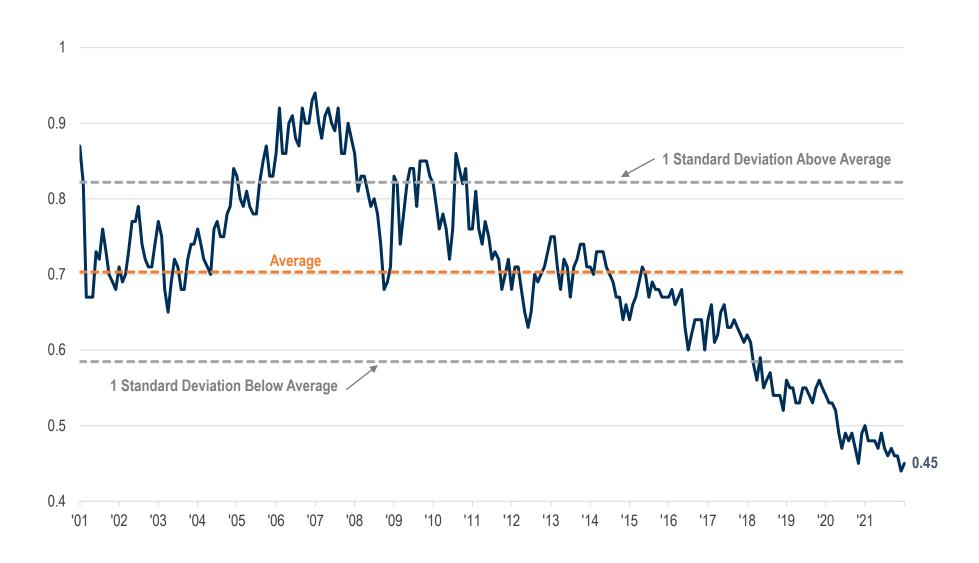


Source: FactSet. Data from 1/31/97 to 12/31/21. Price-to-Next Twelve Months earnings is price divided by FactSet consensus forecasted earnings per share (EPS) over the next twelve months. Standard Deviation is a measure of price variability (risk). There can be no assurance that any of the projections cited will occur. The MSCI Europe Index captures large and mid cap representation across 15 Developed Markets countries in Europe. Indices are unmanaged and investors cannot invest directly in an index.

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## MSCI EUROPE INDEX: PRICE-TO-BOOK RELATIVE TO THE S&P 500 INDEX

MARKETS



#### Past performance is no guarantee of future results.

Source: FactSet. Data from 12/29/00 to 12/31/21. Price-to-book (P/B) ratio is the share price divided by book value of equity per share. Standard Deviation is a measure of price variability (risk). This chart is for illustrative purposes only and not indicative of any actual investment. The MSCI Europe Index captures large and mid cap representation across 15 Developed Markets countries in Europe. The S&P 500 Index is an unmanaged index of 500 stocks used to measure large-cap U.S. stock market performance. Indices are unmanaged and investors cannot invest directly in an index.

## **INTERNATIONAL VALUATION AND EST. EPS GROWTH**

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### MARKETS

	PRIC	E TO NTM	EPS	EST.	EPS GRO	WTH	PR	ICE TO BO	OK	EST. RE	TURN ON	EQUITY
Index	12/31/21	10-Yr. Median	Ratio to Median	2021	2022	2023	12/31/21	10-Yr. Median	Ratio to Median	2021	2022	2023
MSCI Europe	15.3	14.3	107%	57%	4%	6%	2.2	1.8	120%	13.5%	13.2%	13.2%
MSCI Germany	13.4	12.9	103%	55%	6%	9%	1.8	1.7	104%	12.3%	12.2%	12.5%
MSCI Switzerland	19.7	16.6	119%	15%	9%	9%	3.8	2.7	139%	16.3%	16.9%	17.3%
MSCI United Kingdom	12.2	13.3	92%	76%	1%	3%	1.8	1.8	100%	14.7%	13.9%	13.7%
MSCI Japan	14.5	14.1	103%	38%	11%	7%	1.5	1.3	110%	8.9%	9.2%	9.2%
MSCI Pacific ex Japan	16.8	15.1	111%	26%	7%	6%	1.8	1.6	111%	10.0%	10.3%	10.4%
MSCI Canada	14.0	14.5	96%	65%	6%	-8%	2.1	1.8	120%	14.8%	14.7%	13.4%
MSCI Emerging Markets (EM)	12.6	11.9	106%	49%	5%	9%	1.9	1.7	117%	13.9%	13.4%	13.3%
MSCI China	12.4	11.2	111%	4%	13%	15%	1.8	1.7	106%	11.7%	12.0%	12.5%
MSCI EM Latin America	9.2	12.8	72%	221%	-10%	4%	1.7	1.7	100%	21.5%	18.0%	17.1%
MSCI Brazil	7.7	11.3	68%	208%	-16%	1%	1.7	1.6	110%	26.2%	20.6%	18.7%
MSCI India	23.1	17.8	129%	39%	24%	16%	3.9	3.1	126%	13.6%	15.1%	15.6%

### Past performance is no guarantee of future results.

Source: FactSet. As of 12/31/21. This chart is for illustrative purposes only and not indicative of any actual investment. There can be no assurance that any of the projections cited will occur. Investors cannot invest directly in an index. Indices do not charge management fees or brokerage expenses, and no such fees or expenses were deducted from the performance shown.

The above International MSCI Indices are designed to measure the performance of the large- and mid-cap segments of each region/country. **Price-to-Book ratio** - Share price divided by book value of equity per share. **Est. Return on Equity (ROE)** - Estimated return on common equity utilizing FactSet consensus estimated earnings per share in calendar year divided by equity per share. **Est. Earnings Growth** - Expected year-over-year growth in FactSet consensus forecasted Earnings Per Share. **Price to NTM Earnings** - Price divided by FactSet consensus forecasted earnings per share over the next twelve months.

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### FACTORS

Value: Lowest price-to-book Momentum: Highest 12-month price change Quality: Highest return-on-equity Size: Lowest market capitalization Low Volatility: Lowest 1-year price variability Dividend Yield: Highest dividend yield

	Jan 2021	Feb 2021	Mar 2021	Apr 2021	May 2021	Jun 2021	Jul 2021	Aug 2021	Sep 2021	Oct 2021	Nov 2021	Dec 2021	12 Month
Тор	Momentum 3.03%	Value 9.78%	Dividend Yield 7.24%	Low Volatility 4.88%	Value 2.64%	Momentum 2.17%	Low Volatility 3.34%	Momentum 3.73%	Value -2.17%	Momentum 7.17%	Low Volatility -1.62%	Low Volatility 7.91%	Dividend Yield 33.63%
2	Size 2.50%	Dividend Yield 6.91%	Value 7.22%	Value 4.82%	Dividend Yield 2.52%	Quality 1.67%	Quality 2.43%	Value 2.50%	Size -2.53%	Quality 6.09%	Quality -1.73%	Dividend Yield 6.81%	Value 33.45%
3	Value 0.86%	Size 6.27%	Low Volatility 6.17%	S&P 500 Equal Wgt 4.74%	S&P 500 Equal Wgt 1.92%	Size 1.11%	S&P 500 Equal Wgt 1.29%	Dividend Yield 2.42%	Dividend Yield -3.01%	Low Volatility 5.89%	Dividend Yield -2.47%	Value 6.28%	S&P 500 Equal Wgt 29.63%
4	Dividend Yield 0.66%	S&P 500 Equal Wgt 6.08%	S&P 500 Equal Wgt 5.96%	Quality 4.64%	Low Volatility 0.66%	S&P 500 Equal Wgt 0.14%	Dividend Yield 0.70%	S&P 500 Equal Wgt 2.38%	Momentum -3.02%	S&P 500 Equal Wgt 5.32%	S&P 500 Equal Wgt -2.54%	S&P 500 Equal Wgt 6.20%	Quality 25.57%
5	Quality -0.32%	Quality 3.50%	Quality 4.56%	Dividend Yield 4.62%	Quality 0.61%	Low Volatility 0.04%	Value -0.45%	Quality 2.20%	S&P 500 Equal Wgt -3.79%	Dividend Yield 5.05%	Momentum -2.65%	Quality 4.93%	Low Volatility 23.97%
6	S&P 500 Equal Wgt -0.81%	Momentum 1.44%	Size 1.89%	Momentum 4.01%	Momentum 0.19%	Dividend Yield -1.37%	Size -1.52%	Size 1.99%	Quality -5.02%	Value 4.42%	Value -3.29%	Size 2.91%	Size 17.17%
Bottom	Low Volatility -1.64%	Low Volatility 0.31%	Momentum -2.36%	Size 3.66%	Size 0.14%	Value -2.49%	Momentum -2.05%	Low Volatility 1.82%	Low Volatility -5.29%	Size 4.28%	Size -4.26%	Momentum 1.46%	Momentum 13.34%

### Past performance is no guarantee of future results.

Source: Capital IQ. As of 12/31/21. Returns are total returns. Universe: largest 1,000 U.S. firms with \$1 million in average daily volume over the last 3 months and 12 months of trading history. Top 30% of stocks by factor are selected. Stocks are then equally weighted. These examples are for illustrative purposes and do not represent any actual investment.

The S&P 500 Index is an index of 500 stocks used to measure large-cap U.S. stock market performance. S&P 500 Equal Weight Index (EWI) - The equal-weight version of the S&P 500 Index. The index includes the same constituents as the capitalization-weighted S&P 500, but each company in the S&P 500 EWI is allocated a fixed weight - or 0.2% of the index total at each quarterly rebalance. An index does not charge management fees or brokerage expenses, and no such fees or expenses were deducted from the performance shown. Indices are unmanaged and investors cannot invest directly in an index.

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### FACTORS

	Value: Lowest price-to-book Quality: Highest return-on-equity												Low Volatility: Lowest 1-year price variability							ity					
	Mome	ntum:	Highe	est 12-r	nonth	price c	hange		Si	ize: Lo	west n	narket	capital	ization				Div	idend	Yield:	Highes	st divid	end yie	eld	
	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Тор	Low Vol 34.64%	Mom 15.23%	Mom 67.40%	Low Vol 28.35%	Value 12.07%	Low Vol -1.98%	Value 47.76%	Value 21.63%	Mom 15.99%	Yield 21.36%	Mom 18.40%	Low Vol -26.21%	Value 48.25%	Size 26.72%	Low Vol 10.09%	S&P 500 EW 17.65%	Mom 45.09%	Low Vol 18.25%	Low Vol 5.08%	Value 25.78%	Quality 22.07%	Low Vol -3.15%	Quality 32.39%	Mom 34.47%	Yield 33.63%
2	Value 34.43%		Quality 15.30%		Yield 10.93%	Yield -2.55%	Size 42.22%		Value 10.21%			24 400/	S&P 500 EW 46.31%	Mom 26.13%		Value 17.63%		Yield 17.09%	Mom 2.95%	Yield 23.12%	Mom 20.18%	Mom -5.59%	S&P 500 EW 29.24%	Quality 19.59%	Value 33.45%
3	Yield 33.54%	S&P 500 EW 12.19%	Size 13.88%	Value 23.40%	Low Vol 5.36%	Quality -8.09%	S&P 500 EW 40.97%	Low Vol 20.00%	Quality 9.38%	Value 18.33%	Size 2.04%	Size -35.33%	Quality 41.32%	Value 24.08%	Quality 1.53%	Quality 17.33%	Quality 38.96%	S&P 500 EW 14.49%	S&P 500 EW -2.20%	Size 16.80%	S&P 500 EW 18.90%	Yield -7.14%	Size 27.68%	Size 17.95%	S&P 500 EW 29.63%
	Quality 29.33%		S&P 500 EW 12.03%		Quality 3.42%	Mom -11.02%	Mom 35.12%	Quality 19.51%	S&P 500 EW 8.06%	S&P 500 EW 15.80%	S&P 500 EW 1.53%	Quality -36.96%	Size 37.46%	Quality 22.78%	S&P 500 EW -0.11%	Size 17.30%	Value 36.54%	Quality 12.98%	Yield -3.16%	Low Vol 14.95%	Low Vol 18.61%	S&P 500 EW -7.64%	Value 27.65%	S&P 500 EW 12.83%	Quality 25.57%
5	S&P 500 EW 29.05%		Value 1.07%	S&P 500 EW 9.64%	S&P 500 EW -0.39%		Quality 34.21%					Mom -37.34%		Yield 22.01%	Size -0.96%	Mom 17.27%	S&P 500 EW 36.16%	Value 9.36%	Quality -3.34%	S&P 500 EW 14.80%	Size 15.02%	Quality -8.80%		Low Vol 4.16%	
6	Mom 26.88%	Value 2.08%		Quality 9.30%		Value -17.51%	Yield 32.76%	S&P 500 EW 16.95%	Low Vol 5.97%	Size 14.45%	Yield -7.23%	S&P 500 EW -39.72%	Low Vol 22.23%	S&P 500 EW 21.91%	Value -3.33%	Yield 15.33%	Yield 28.31%	Size 9.20%		Quality 12.49%	Yield 12.68%			Yield -2.27%	Size 17.17%
Bottom	Size 19.70%		Low Vol -5.29%	Mom -10.44%	Mom -12.12%	S&P 500 EW -18.18%	Low Vol 27.97%	Mom 16.91%	Yield 5.38%			Value -41.31%												Value -2.96%	Mom 13.34%

### Past performance is no guarantee of future results.

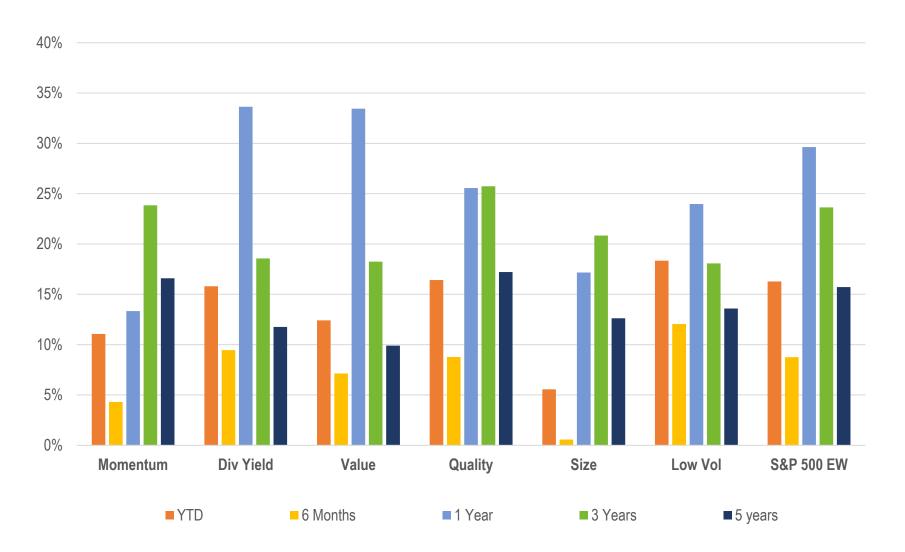
Source: Capital IQ. As of 12/31/21. Returns are total returns. Universe: largest 1,000 U.S. firms with \$1 million in average daily volume over the last 3 months and 12 months of trading history. Top 30% of stocks by factor are selected. Stocks are then equally weighted. These examples are for illustrative purposes and do not represent any actual investment.

The S&P 500 Index is an index of 500 stocks used to measure large-cap U.S. stock market performance. S&P 500 Equal Weight Index (EWI) - The equal-weight version of the S&P 500 Index. The index includes the same constituents as the capitalization-weighted S&P 500, but each company in the S&P 500 EWI is allocated a fixed weight - or 0.2% of the index total at each quarterly rebalance. An index does not charge management fees or brokerage expenses, and no such fees or expenses were deducted from the performance shown. Indices are unmanaged and investors cannot invest directly in an index.

## **FACTOR RETURNS**

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**FACTORS** 



### Past performance is no guarantee of future results.

Source: Capital IQ. As of 12/31/21. Universe: largest 1,000 U.S. firms with \$1 million in average daily volume over the last 3 months and 12 months of trading history.

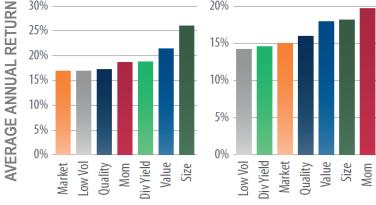
Value: Lowest price-to-book. Momentum: Highest 12-month price change. Quality: Highest return-on-equity. Size: Lowest market capitalization. Low Volatility: Lowest 1-year price variability. Dividend Yield: Highest dividend yield. The S&P 500 Index is an index of 500 stocks used to measure large-cap U.S. stock market performance. The S&P 500 Equal Weight Index (EWI) is the equal-weight version of the S&P 500 Index. The index includes the same constituents as the capitalization-weighted S&P 500, but each company in the S&P 500 EWI is allocated a fixed weight - or 0.2% of the index total at each quarterly rebalance. An index does not charge management fees or brokerage expenses, and no such fees or expenses were deducted from the performance shown. Indices are unmanaged and investors cannot invest directly in an index.

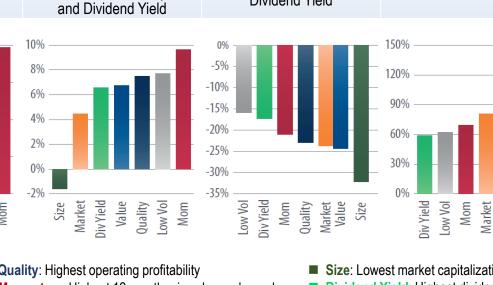
## FACTORS AND ECONOMIC CYCLES

FACTORS

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#### Expansion Late Expansion **Early Recession** Late Recession Recovery Continued Stable Growth High Growth Off Bottom Slowing Growth Negative Growth **Negative Growth** Economy Tightening Accommodative **Fed Policy** Accommodative Neutral Accommodative Switching from Switching from Risk-On Sentiment Risk-On Risk-Off Risk-On to Risk-Off Risk-Off to Risk-On **High Equity Returns High Equity Returns Negative Returns** Equities Lower Equity Returns Highest Returns Early: Momentum Low Volatility and Size and Value Late: Low Volatility **Top Factors** Size and Value Momentum and Value **Dividend Yield** and Dividend Yield 10% 30% 20% 150% 0% -5% 25% 8% 120%





### Value: Lowest price-to-book

Low Volatility: Lowest trailing 60-day variance

Market: All NYSE, AMEX, and NASDAQ traded stocks

### Quality: Highest operating profitability Momentum: Highest 12-month price change lagged one month

Size: Lowest market capitalization Dividend Yield: Highest dividend yield

### Past performance is no guarantee of future results.

This example is for illustrative purposes and does not represent any actual investment. We define economic cycles as follows: Recovery - 18 months following the end of a recession. Expansion - time between recovery and late-expansion. Late expansion - last 18 months before peak economic growth. Early recession - start of a recessionary period until 3 months before it ends. Late recession - last 3 months before the economy bottoms. Business cycle dates were sourced from the National Bureau of Economic Research. Data source for performance: Kenneth R. French data library using the CRSP database, July 1963 through October 2021 (for the purposes of this analysis we ended expansion 18 months from the end of late recession). Universe includes all NYSE, AMEX & NASDAQ stocks. Top 30% of stocks by factor are selected. Stocks are then market cap weighted.

Value Quality

Size

## FACTOR CORRELATION MATRIX

### FACTORS

	Momentum	Quality	Low Vol	Dividend Yield	Size	Value	S&P 500
Momentum	1						
Quality	0.15	1					
Low Vol	0.46	0.77	1				
Dividend Yield	-0.50	0.34	0.33	1			
Size	-0.55	-0.71	-0.78	0.00	1		
Value	-0.76	0.01	-0.12	0.85	0.46	1	
S&P 500	-0.64	-0.25	-0.47	0.11	0.45	0.35	1

Source: Capital IQ. Data from 1/1/2019 to 12/31/21. The S&P 500 Index is an unmanaged index of 500 stocks used to measure large-cap U.S. stock market performance. Investors cannot invest directly in an index. Value: Lowest price-to-book. Momentum: Highest 12-month price change. Quality: Highest return-on-equity. Size: Lowest market capitalization. Low Volatility: Lowest 1-year price variability. Dividend Yield: Highest dividend yield.

## FACTOR VALUATIONS: FORWARD PRICE-TO-EARNINGS RATIO

**FACTORS** 

100% 50x 90% 45x 80% 40x 70% 35x 60% 50% 30x 40% 25x 30% 20x 20% 10% 15x 0% 10x -10% 5x -20% 0x -30% Low Vol Quality Small Size Momentum Div Yield Value Current P/E (LHS) Average P/E (LHS) Premium To Historic Average (RHS)

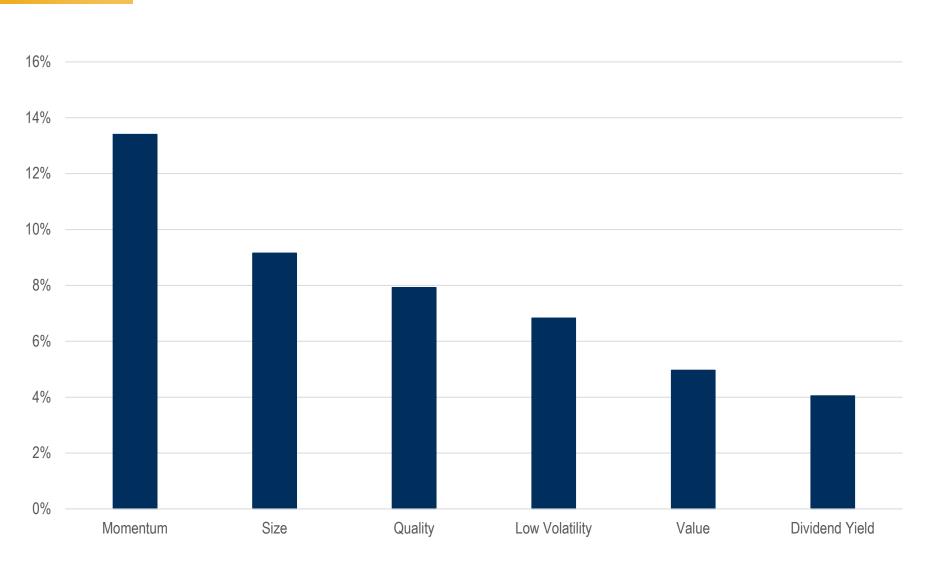
Source: Bloomberg & Capital IQ. Monthly data is calculated from 12/31/99 to 12/31/21. For illustrative purposes and does not represent any actual investment. The median monthly forward price-to-earnings (P/E) ratio is used for each factor. Each factor is comprised of the top 30% of stocks from a universe of the largest 1,000 U.S. stocks with at least \$1 million dollars in average daily volume over the last 3 months and 12 months of trading history. Value: Lowest price-to-book. Momentum: Highest 12-month price change. Quality: Highest return-on-equity. Size: Lowest market capitalization. Low Volatility: Lowest 1-year price variability. Dividend Yield: Highest dividend yield.

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## FACTOR EPS GROWTH RATES







Source: Bloomberg & Capital IQ. As of 12/31/21. Chart shows median next twelve-month EPS growth for each factor group. This chart is for illustrative purposes only and not indicative of any actual investment. Universe: largest 1,000 U.S. firms with \$1 million in average daily volume over the last 3 months and 12 months of trading history. Top 30% of stocks by factor are selected. Stocks are then equally weighted. Earnings per share (EPS) is a company's net profit divided by the number of common shares it has outstanding. Growth rates are based on the next twelve months earnings estimates compared to the trailing twelve months. Value: Lowest price-to-book. Momentum: Highest 12-month price change. Quality: Highest return-on-equity. Size: Lowest market capitalization. Low Volatility: Lowest 1-year price variability. Dividend Yield: Highest dividend yield.