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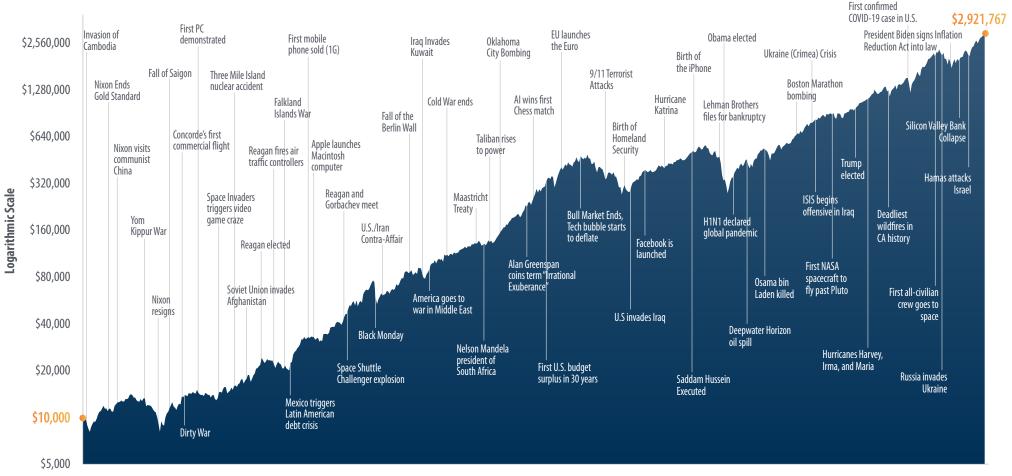
CLIENT RESOURCE KIT MARKETS IN PERSPECTIVE

Crisis and Events

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This chart shows the growth of \$10,000 based on S&P 500 Index performance over the last several decades. We believe looking at the market's overall resiliency through major crises and events helps to gain a fresh perspective on the benefits of investing for the long-term.

The average annual total return of the S&P 500 Index for the period shown below was 10.90%.



170 '71 '72 '73 '74 '75 '76 '77 '78 '79 '80 '81 '82 '83 '84 '85 '86 '87 '88 '89 '90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '07 '10 '11 '12 '13 '14 '15 '16 '17 '18 '19 '20 '21 '22 '23 '24

Source: First Trust, Bloomberg. Data from 12/31/1969 - 9/30/2024. **Past performance is no guarantee of future results.** This chart is for illustrative purposes only and not indicative of any actual investment. The S&P 500 Index is an unmanaged index of 500 companies used to measure large-cap U.S. stock market performance. Investors cannot invest directly in an index. Index returns do not reflect any fees, expenses, or sales charges. Stocks are not guaranteed and have been more volatile than the other asset classes. These returns were the result of certain market factors and events which may not be repeated in the future.

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Staying the Course

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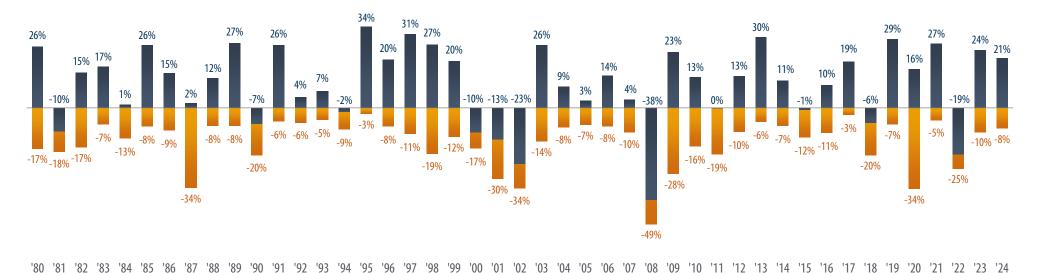
Investors tend to see short-term volatility as the enemy. Volatility may lead many investors to move money out of the market and "sit on the sidelines" until things "calm down." Although this approach may appear to solve one problem, it creates several others:

- 1. When do you get back in? You must make two correct decisions back-to-back; when to get out and when to get back in.
- 2. By going to the sidelines you may be missing a potential rebound. This is not historically unprecedented; see chart below.
- 3. By going to the sidelines you could be not only missing a potential rebound, but all the potential growth on that money going forward.

We believe the wiser course of action is to review your plan with your financial professional and from there, decide if any action is indeed necessary. This placates the natural desire to "do something," but helps keep emotions in check.

Intra-Year Declines vs. Calendar Year Returns

Volatility is not a recent phenomenon. Each year, there is the potential for the market to experience a significant correction, which for the S&P 500 has averaged approximately 14% since 1980. History has shown that those who chose to stay the course were rewarded for their patience more often than not.



Intra-Year Declines 🗖 Calendar Year Returns

Source: First Trust, Bloomberg. As of 9/30/2024. **Past performance is no guarantee of future results**. The benchmark used for the above chart is the S&P 500 Index. The S&P 500 Index is an unmanaged index of 500 companies used to measure large-cap U.S. stock market performance. Investors cannot invest directly in an index. Index returns do not reflect any fees, expenses, or sales charges. Returns are based on price only and do not include dividends. This chart is for illustrative purposes only and not indicative of any actual investment. These returns were the result of certain market factors and events which may not be repeated in the future.

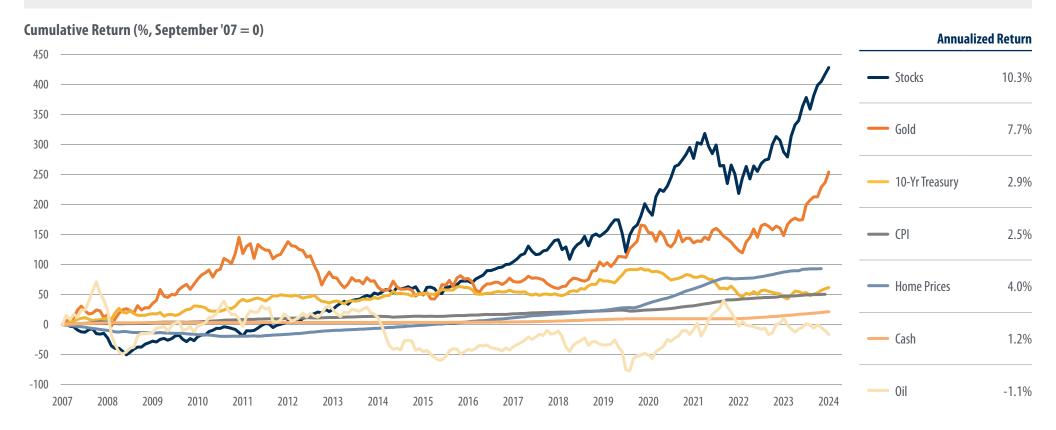
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Stocks Won!

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This chart shows the cumulative return of different asset classes following the S&P 500 Index market peak before the Financial Panic of 2008. We believe a comparison of asset class performance through the financial panic and subsequent recovery helps to show the benefits of investing for the long-term.



Source: First Trust, Standard & Poor's, Bloomberg, Federal Housing and Finance Agency (FHFA), Bureau of Labor Statistic (BLS), U.S. Treasury, New York Mercantile Exchange (NYM). **Past performance is no guarantee of future results.** Monthly data September 2007 – September 2024. Housing data through July 2024, CPI data through August 2024 (latest data available). Stocks represented by the S&P 500 Total Return Index. Gold represented by gold spot price per Troy ounce. 10-Year Treasury represented by the 10-Year Treasury Note Constant Maturity Total Return Index. CPI represented by the BLS Consumer Price Index. Home prices represented by the FHFA Home Price Index. Cash represented by the 3-Month Treasury Bill Constant Maturity Total Return Index. Oil prices represented by the NYM Generic 1st Crude Futures Index. This chart is for illustrative purposes only and not indicative of any actual investment. The asset classes shown here offer different characteristics in terms of income, tax treatment, capital appreciation and risk. Common stocks are subject to risks, such as an economic recession and the possible deterioration of either the financial condition of the issuers of the equity securities or the general condition of the stock market. An investment in commodities involves specific risks including but not limited to: global

supply and demand, depletion of natural resources, excess capacity, production costs, economic recession, domestic and international politics, currency exchange rates, government regulations, volatile interest rates, consumer spending trends and overall capital spending levels. Fixed income securities are generally subject to credit risk, income risk, and interest rate risk. Credit risk is the risk that an issuer may default on its obligation to make principal and/or interest payments when due. Income risk is the risk that income could decline during periods of falling interest rates. Interest rates is the risk is the risk that the value of fixed income securities will decline because of rising interest rates. Homebuilding companies can be significantly affected by the national, regional and local real estate markets.

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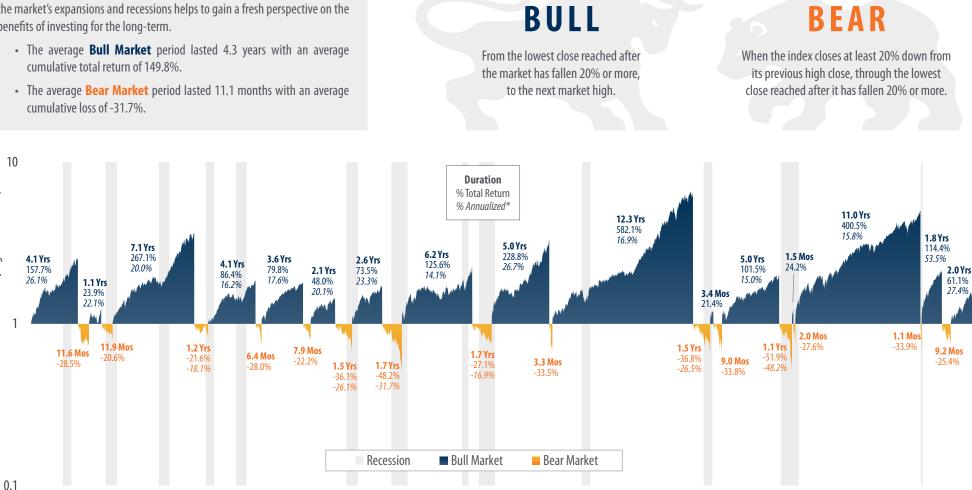
History of U.S. Bear & Bull Markets

Daily Returns Since 1942

S&P 500 Index Total Return (Logarithmic Scale)

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This chart shows daily historical performance of the S&P 500 Index throughout the U.S. Bull and Bear Markets since 1942. We believe looking at the history of the market's expansions and recessions helps to gain a fresh perspective on the benefits of investing for the long-term.



'42 '44 '46 '48 '50 '52 '54 '56 '58 '60 '62 '64 '66 '68 '70 '72 '74 '76 '78 '80 '82 '84 '86 '88 '90 '92 '94 '96 '98 '00 '02 '04 '06 '08 '10 '12 '14 '16 '18 '20 '22 '24

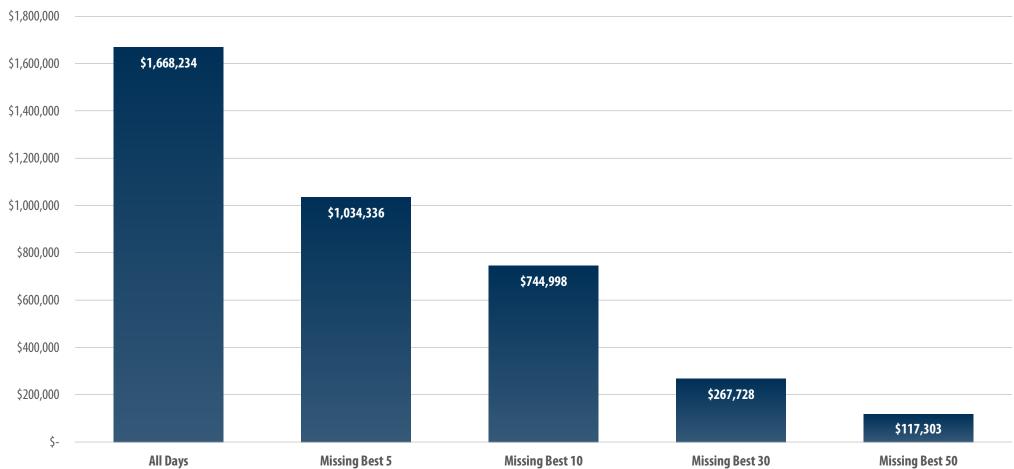
Source: First Trust, Bloomberg. Daily returns from 4/29/1942 - 9/30/2024. *No annualized return shown if duration is less than one year. **Past performance is no guarantee of future results**. These results are based on daily returns—returns using different periods would produce different results. The S&P 500 Index is an unmanaged index of 500 companies used to measure large-cap U.S. stock market performance. Investors cannot invest directly in an index. Index returns do not reflect any fees, expenses, or sales charges. This chart is for illustrative purposes only and not indicative of any actual investment. These returns were the result of certain market factors and events which may not be repeated in the future.

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Missing The Best Days In The Market

Investing in the stock market can be volatile, which may tempt some investors to pull out of the market to avoid the bad days. However, it is impossible to predict when good and bad days will happen. This chart shows the potential effect that pulling out of the stock market could have on a portfolio. An investor does not have to miss many good days to feel the financial impact over time. We believe investors will be rewarded for sticking with their investment plan.



Growth of \$10K Invested in the S&P 500 Index: 12/31/79 – 9/30/24

Source: First Trust, Bloomberg. **Past performance is no guarantee of future results.** Returns are total returns. The illustration is not indicative of any actual investment and excludes the effects of taxes and brokerage commissions or other expenses incurred when investing. These returns were the result of certain market factors and events which may not be repeated in the future. The S&P 500 Index is an unmanaged index of 500 companies used to measure large-cap U.S. stock market performance. An index cannot be purchased directly by investors. *The information presented is not intended to constitute an investment recommendation for, or advice to, any specific person. By providing this information, First Trust is not undertaking to give advice in any fiduciary capacity within the meaning of ERISA, the Internal Revenue Code or any other regulatory framework. Financial professionals are responsible for evaluating investment risks independently and for exercising independent judgment in determining whether investments are appropriate for their clients.*

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S&P 500 Index: Positive and Negative Years

Since 1926



Below we look at the S&P 500 Index returns fluctuate significantly, since of those years the return was negative	926, the S&P 500 Index pr	oduced positive returns 73% of th	the time, with an average 2015 2011 2007 2005 1994 1987 1984 1978 1970 1960 1956 1948	e of 21.4%. In 27 1.38% 2.11% 5.49% 4.91% 1.31% 5.23% 6.27% 6.56% 4.01% 0.47% 6.56% 5.50%	2016 11.96% 2014 13.69% 2004 10.88% 1993 10.08% 1992 7.67% 1968 11.06% 1959 11.96%	2020 2012 2010 2006 1988 1986 1979 1972 1971 1964 1952 1949 1944	18.40% 16.00% 15.06% 15.79% 16.81% 18.47% 18.44% 18.98% 14.31% 16.48% 18.37% 18.79% 19.75%	2023 2017 2009 1999 1996 1983 1982 1976 1963 1961 1951	26.29% 21.83% 26.46% 21.04% 23.07% 22.51% 21.41% 23.84% 23.98% 22.80% 26.89% 24.02%	2021 2019 2013 2003 1998 1997 1995 1991 1989 1985 1980 1975 1958 1955 1954 1955 1954 1955 1954 1955 1954 1938 1936 1935 1933 1928	28.48% 31.49% 32.39% 28.68% 28.58% 33.36% 37.43% 30.55% 31.49% 32.16% 32.42% 37.20% 43.36% 31.56% 52.62% 31.71% 36.44% 31.12% 33.92% 47.67% 53.99% 43.61%
Down 28%+ Down 21-28%	Down 14-21%	Down 7-14% Dow	1947 wn 0-7% U	5.71% • 0-7%	1926 11.62% Up 7-14 %	1942 1942 Up	20.34% 4-21%	1943 Up 2	25.90% 1-28%	1927 Up	37.49% 28%+
2008 -37.00% 2002 -22.10 1937 -35.03% 1974 -26.47 1931 -43.34% 1930 -24.90	2022 -18.06% 6 1973 -14.66%	2001 -11.89% 2018 2000 -9.10% 1990 1977 -7.18% 1981 1969 -8.50% 1953 1966 -10.06% 1939 1962 -8.73% 1934 1957 -10.78% 1946 1940 -9.78% 1932 1932 -8.19% 1929	-4.38% -3.17% -4.91% -0.99% -0.41%	-13. Average Negat 26 Negati Year	4% tive Return	- Up t					

Source: First Trust, Ibbotson Associates, Bloomberg. Data from 1926-2023. **Past performance is no guarantee of future results.** For illustrative purposes only and not indicative of any actual investment. The S&P 500 Index is an unmanaged index of 500 companies used to measure large-cap U.S. stock market performance. Investors cannot invest directly in an index. Index returns do not reflect any fees, expenses, or sales charges. These returns were the result of certain market factors and events which may not be repeated in the future.

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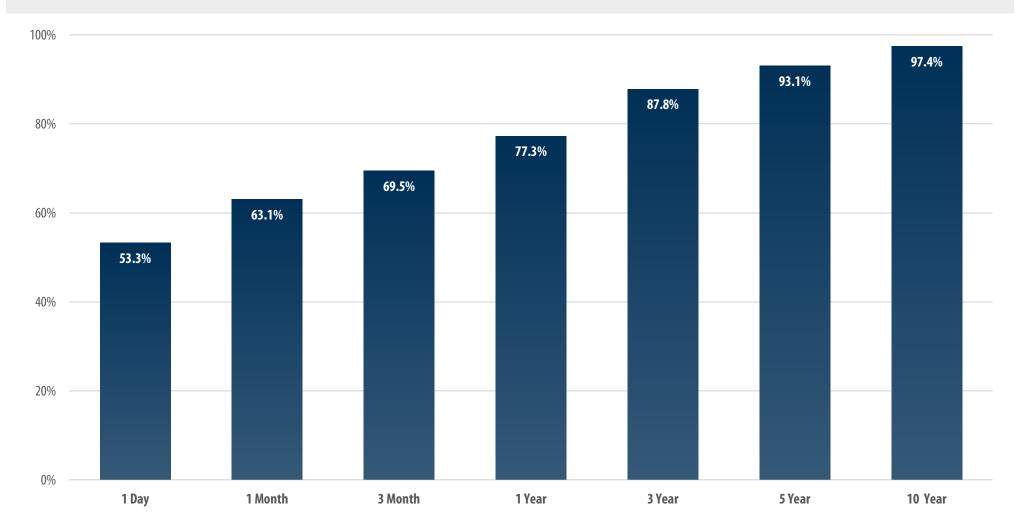
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Probability of Positive Returns

S&P 500 Index – Since 1937

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Investing in the stock market can be volatile. For this reason, we believe it is important to keep proper perspective when stocks rise or fall over short periods of time. History has shown that the odds of achieving a positive return are dramatically increased the longer the investment horizon.



Source: First Trust, Bloomberg. Data from 12/31/1936 - 9/30/2024. **Past performance is no guarantee of future results.** This chart is for illustrative purposes only and not indicative of any actual investment. The illustration excludes the effects of taxes and brokerage commissions or other expenses incurred when investing. These returns were the result of certain market factors and events which may not be repeated in the future. This chart is based on the total returns of the S&P 500 Index. The S&P 500 Index is an unmanaged index of 500 companies used to measure large-cap U.S. stock market performance. The index cannot be purchased directly by investors.

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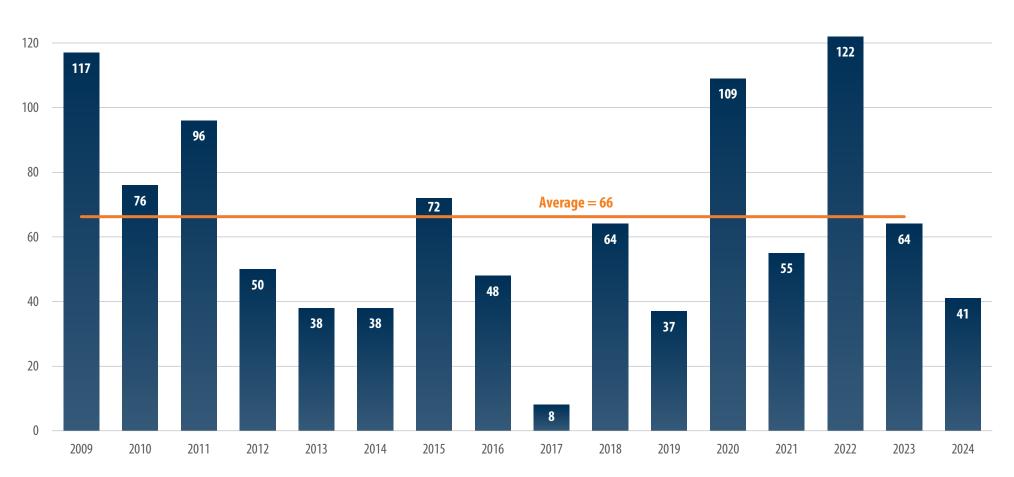
S&P 500 Index Volatility

140

Number of Days With Greater Than 1% Moves

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Stock market volatility, although inevitable, can be concerning to investors. Here we look at the number of days per year with greater than 1% moves in the S&P 500 Index. Since there are so many swings in both directions (an average of 66 trading days per year from 2009-2023), we believe it's important to keep a long-term investment perspective.



Source: First Trust, Bloomberg. Data from 2009 - 9/30/2024, average from 2009 - 2023. This chart is based on the price returns of the S&P 500 Index. **Past performance is no guarantee of future results.** This chart is for illustrative purposes only and not indicative of any actual investment. The illustration excludes the effects of taxes and brokerage commissions and other expenses incurred when investing. The S&P 500 Index is an unmanaged index of 500 companies used to measure large-cap U.S. stock market performance. The index cannot be purchased directly by investors.

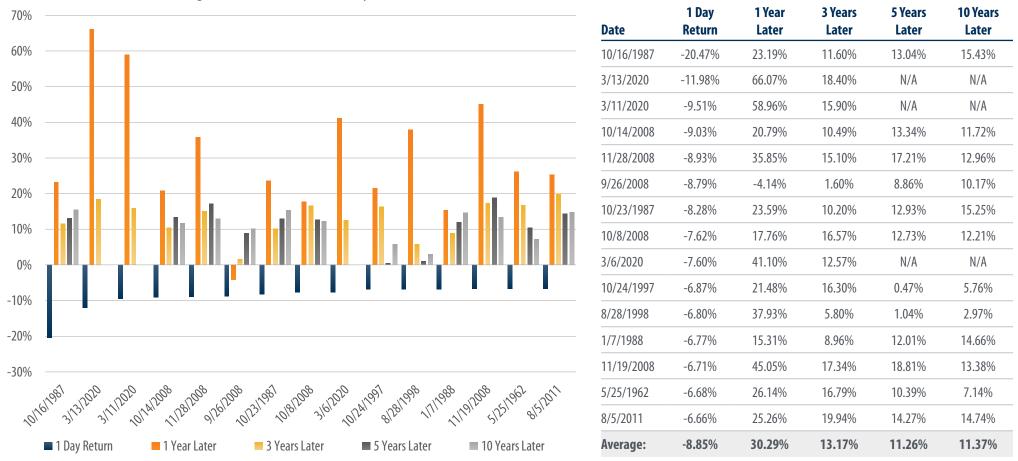
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This shows the 15 largest single day percentage losses in the S&P 500 Index since 1960 and the subsequent price performance of the index for the 1-, 3-, 5-, and 10-year periods that followed. Looking back, the S&P 500 Index produced positive price appreciation, on average, in each of the periods. While stocks have sometimes experienced extreme volatility over short periods of time, we believe investors who remain committed to their long-term investment plan will continue to be rewarded over longer periods.

S&P 500 Index Performance During and After Extreme Down Days



Source: First Trust, Bloomberg. Performance is price return only (no dividends). As of 9/30/2024. **Past performance is no guarantee of future results.** For illustrative purposes only and not indicative of any actual investment. Returns are average annualized returns, except those for periods of less than one year, which are cumulative. Index returns do not reflect any fees, expenses, or sales charges. Stocks are not guaranteed and have been more volatile than the other asset classes. These returns were the result of certain market factors and events which may not be repeated in the future. The S&P 500 Index is an unmanaged index of 500 companies used to measure large-cap U.S. stock market performance. Investors cannot invest directly in an index.

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Investors like to avoid stock market declines at all costs, but declines are an inevitable part of investing. A little historical background can help put stock market declines in perspective.

	S&P 500 Index	x 1942 - 2024		Dow Jones Industrial Average® 1942 - 2024						
Type of Decline	Average Frequency*	Average Length**	Last Occurrence	Type of Decline	Average Frequency*	Average Length**	Last Occurrence			
-5% or more	About 3 times a year	39 days	August 2024	-5% or more	About 3 times a year	41 days	August 2024			
-10% or more	About every 16 months	128 days	October 2023	-10% or more	About every 17 months	130 days	September 2022			
-15% or more	About every 3 years	230 days	October 2022	-15% or more	About every 2.75 years	226 days	September 2022			
-20% or more	About every 5.5 years	335 days	October 2022	-20% or more	About every 5.75 years	397 days	September 2022			

Source: First Trust, Bloomberg. Data from 4/29/1942 - 9/30/2024. Past performance is no guarantee of future results. For illustrative purposes only and not indicative of any actual investment. Investors cannot invest directly in an index.

*Correction cycles are determined by identifying market declines in excess of the minimum declines noted above. The cycle ends when there is a recovery of the magnitude of the minimum decline needed for that correction size (i.e., a recovery of greater than 5%, 10%, 15% or 20%). After that recovery is noted, the algorithm begins searching for the next decline to start the cycle again.

**Measures from the date of the market high to the date of the market low.

The S&P 500 Index is an unmanaged index of 500 companies used to measure large-cap U.S. stock market performance.

The Dow Jones Industrial Average® (The Dow®), is a price-weighted measure of 30 U.S. blue-chip companies. The index covers all industries except transportation and utilities.

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