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TALKING POINTS

A Recap of August 2011

The Economy

Last month we predicted that the heat would be turned up on the Obama Administration with respect to the lack of significant job growth - and it has. President Obama is scheduled to deliver a speech on September 8th outlining his vision for a new jobs package. He has already tipped his hand that it will include infrastructure spending, but that approach is not new. It was part of his previous \$787 billion stimulus plan that featured "shovel ready" projects. The latest polls indicate that both he and the members of Congress are losing favor with Americans. In the latest NBC News/Wall Street Journal Poll, only 37% of those surveyed approve of the way President Obama is handling the economy. Dissatisfaction with Congress is at an all-time high (82% disapprove).



The Stock Market

Indices (Source: Bloomberg S&P 500 DJIA NASDAQ 100 S&P 400 Russell 2000 Russell 3000) A -5.4 -4.0 -5.0 -7.1 -8.7 -6.0	19.0% 19.0% 27.9% 1% 22.9% 7% 22.2%
MSCI World (ex U.S.) (U MSCI Emerging Marke	,	
Growth/Value (Source: B S&P 500 Growth S&P 500 Value S&P 400 Growth S&P 400 Value Russell 2000 Growth Russell 2000 Value	loomberg) A -4.8 -6.2 -6.2 -7.4 -8.6 -8.6	2% 13.4% 3% 28.8% 4% 17.3% 5% 27.5%
U.S. Dollar Index		CBOE Tota

(DXY)

0.3% (Aug)

-6.2% (2011)

Twenty out of the 133 subsectors (15%) that comprise the S&P 500 posted a gain in August, down from 34 (26%) last month, according to S&P. Utilities was the top performing sector, up 2.3%. In August, the dividend-payers (389) in the S&P 500 (equal weight) posted a total return of -6.04%, vs. -7.69% for the non-payers (111), according to S&P. Y-T-D, the payers were down 2.26%, vs. a loss of 4.96% for the non-payers. For the 12-month period ended August '11, payers were up 16.79%, vs. a gain of 14.37% for the non-payers. The number of dividend increases y-t-d totaled 226, up from 165 a year ago. Seventeen companies initiated dividends, up from 10. Four dividends were cut, up from two. More than 20% of S&P 500 companies have P/Es in the single digits, according to SmartMoney.com. The forward-looking P/E on the index is 12.1. S&P's own earnings growth estimates for the S&P 500 are \$98.71 for 2011 and \$113.02 for 2012. The nonfinancial companies in the index hold more than \$1.1 trillion in cash and equivalents. That total stood at \$654 billion in 2008. U.S. companies are currently paying just 29% of their profits to shareholders as dividends, the lowest rate on record, according to Bank of America Merrill Lynch. Wall Street firms raised their earnings estimates on the S&P 500 for the 10th consecutive quarter, according to Bloomberg.







The Bond Market

Investors have been spooked some by the U.S. downgrade as well as a considerable amount of <u>Yield</u> Index (Source: Barclays) Aug <u>12-mo.</u> 3.91% 0.78% soft economic data. The August returns referenced in the chart to the left indicate a flight to U.S. Treasury: Intermediate 1.77% GNMA 30 Year 1.64% 6.31% 3.10% quality. The strong sell-off in high yield corporates obviously suggests an aversion to risk, but it Municipal Bond (22+) 2.20% 1.84% 4.89% is worth noting that these securities have enjoyed such a phenomenal run from the end of the U.S. Aggregate 1.46% 4.62% 2.39% bear market in stocks that profit taking was inevitable at some point. From 3/9/09-7/31/11, the Intermediate Corporate -0.19% 4.79% 3.04% Merrill Lynch High Yield Master II Index posted a cumulative total return of 96.4% (60 U.S. Corporate High Yield -4.00% 8.39% 8.51% percentage points was price appreciation), just below the 100.6% return for the S&P 500, **Global Aggregate** 1.27% 8.96% 2.44% according to Bloomberg. The iShares 7-10 Year Treasury (IEF) posted a return of only 13.1% over **Global Emerging Markets** -0.35% 8.83% 5.58% that same span. The markets are at the mercy of the policymakers, both here and in Europe.

Key Rates as of August 31 Fed Funds 0-0.25% 2-Yr.T-Note 0.20% 10-Yr.T-Bond 2.22% 30-Yr. Mortgage 4.21% Bond Buyer 40 5.08% (Source: Bloomberg)	Key Yield Spread The spread between the Merrill Lynch High Yield Master II Index and the 10-Yr. T-Bond was 642 basis points on 8/31/11, up from 475 on 7/29/11. It was 615 on 8/31/10. (Source: Bloomberg)	2011 Debt Category Treasury Corporate Convertible Asset-Backed Municipal	I Debt Issuance Throug (Source: Thomson Reuters) <u>\$ Amount</u> \$1.2 Trillion \$691.4 Billion \$17.1 Billion \$74.6 Billion \$142.1 Billion	h July <u>% change over '10</u> -9.3% +30.5% -11.4% +11.7% -39.3%
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Equity funds reported net cash outflows totaling \$31.6 billion in 7/11, vs. \$22.9 billion of outflows in 6/11, according to the Investment Company Institute. Bond fund inflows totaled \$9.8 billion, vs. \$11.2 billion of inflows in 6/11. Money Market fund outflows totaled \$118.9 billion, vs. \$41.0 billion of outflows in 6/11. Y-T-D through July, equity funds reported net outflows totaling \$17.8 billion, vs. \$73.2 billion of inflows for bond funds and \$244.2 billion of outflows for MMFs.

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High/Low Snapshot

Data as of 8/31/11

Index	10-Yr. High Value	Date	10-Yr. Low Value	Date	Month-End Value	% Off High Value	YTD Return (USD)	Month-End Yield
S&P 500	1565.15	10/09/07	676.53	03/09/09	1218.89	-22.12%	-1.77%	2.15%
S&P 500 Growth	730.83	10/12/07	363.99	03/09/09	658.95	-9.84%	1.14%	1.87%
S&P 500 Value	836.19	07/13/07	307.16	03/09/09	553.38	-33.82%	-4.78%	2.45%
S&P 400	1015.26	04/29/11	372.88	10/09/02	875.00	-13.82%	-2.72%	1.47%
S&P 400 Growth	465.69	07/07/11	162.27	10/09/02	404.60	-13.12%	-0.02%	0.88%
S&P 400 Value	361.18	06/04/07	135.55	10/09/02	297.22	-17.71%	-5.33%	2.07%
S&P 100	729.79	10/09/07	322.13	03/09/09	548.01	-24.91%	-1.69%	2.27%
DJIA	14164.53	10/09/07	6547.05	03/09/09	11613.53	-18.01%	2.15%	2.66%
NASDAQ 100	2429.50	07/22/11	804.64	10/07/02	2241.01	-7.76%	1.65%	1.07%
Russell 2000	865.29	04/29/11	327.04	10/09/02	726.81	-16.00%	-6.54%	1.66%
Russell 2000 Growth	497.75	04/29/11	169.69	10/09/02	418.70	-15.88%	-4.60%	0.86%
Russell 2000 Value	1276.63	06/04/07	469.32	03/09/09	956.47	-25.08%	-8.52%	2.46%
Russell 3000	907.58	10/09/07	389.61	03/09/09	723.15	-20.32%	-2.32%	2.04%
MSCI World x U.S. (USD)	5379.90	10/31/07	1636.59	03/12/03	3930.88	-26.93%	-5.72%	N/A
MSCI Emerging Markets (USD)	473.35	10/29/07	75.12	09/21/01	399.67	-15.57%	-8.55%	N/A
Bovespa/Brazil (USD)	44638.24	05/19/08	2160.80	10/16/02	35612.14	-20.22%	-14.42%	4.32%
RTS/Russia (USD)	2487.92	05/19/08	174.20	10/03/01	1702.28	-31.58%	-2.23%	2.36%
Bombay SE 500/India (USD)	226.04	01/07/08	16.50	09/21/01	140.74	-37.74%	-20.10%	1.59%
Shanghai Composite/China (USD)	810.24	10/16/07	122.21	07/11/05	402.52	-50.32%	-3.77%	1.91%
KOSPI/South Korea (USD)	2.29	10/31/07	0.36	09/17/01	1.76	-23.12%	-2.48%	1.52%
Hang Seng (USD)	4082.25	10/30/07	1078.13	04/25/03	2637.41	-35.39%	-8.95%	3.16%
MSCI Euro (USD)	1988.53	10/31/07	598.84	03/12/03	1029.84	-48.21%	-7.38%	4.75%
S&P Consumer Discretionary	328.81	07/07/11	125.72	03/09/09	296.14	-9.94%	1.20%	1.64%
S&P Consumer Staples	333.63	05/19/11	182.72	03/10/03	318.50	-4.53%	6.94%	3.28%
S&P Energy	668.81	05/20/08	163.83	07/23/02	506.52	-24.27%	1.30%	1.90%
S&P Utilities	223.91	12/10/07	77.27	10/09/02	170.98	-23.64%	10.57%	4.24%
S&P Financials	509.55	02/20/07	81.74	03/06/09	179.83	-64.71%	-15.48%	1.70%
S&P Banks	414.38	02/20/07	49.02	03/05/09	120.71	-70.87%	-17.90%	1.77%
FTSE NAREIT Equity REITs	676.54	02/07/07	163.57	03/06/09	440.09	-34.95%	5.53%	3.65%
S&P Health Care	426.93	05/07/07	252.84	03/05/09	385.31	-9.75%	7.26%	2.21%
S&P Pharmaceuticals	442.40	11/26/01	214.50	03/03/09	313.55	-29.13%	8.15%	3.66%
NYSE Arca Biotechnology	1502.18	05/12/11	280.09	07/10/02	1194.24	-20.50%	-7.94%	0.03%
S&P Information Technology	441.36	10/31/07	172.88	10/09/02	391.57	-11.28%	-2.49%	1.08%
Philadelphia Semiconductor	637.94	03/08/02	171.32	11/20/08	355.79	-44.23%	-12.77%	1.39%
S&P Telecom Services	189.14	10/02/01	79.00	09/30/02	123.68	-34.61%	-0.40%	5.49%
S&P Industrials	381.16	10/09/07	132.83	03/09/09	278.84	-26.84%	-6.02%	2.41%
S&P Materials	285.91	05/16/08	102.55	10/09/02	221.25	-22.62%	-6.38%	2.28%
Philadelphia Gold & Silver	228.95	04/08/11	49.46	11/19/01	217.96	-4.80%	-2.90%	1.28%
Reuters/Jefferies CRB	473.52	07/02/08	183.52	10/22/01	342.57	-27.65%	2.94%	N/A
Merrill Lynch Perpetual Preferred	197.85	05/08/07	51.79	03/09/09	160.95	-18.65%	4.75%	7.28%
Merrill Lynch High Yield Master II	277.73	07/26/11	106.67	10/10/02	266.25	-4.13%	1.96%	8.64%

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