| Open-End Net Fund Flows (\$) | 2/17 | 1/17 | YTD (Feb) |
| :---: | :---: | :---: | :---: |
| Equity | 2.67B | -8.62B | -5.96B |
| Taxable Bond | 21.59B | 17.45B | 39.04B |
| Municipal Bond | 2.10B | 4.13B | 6.22B |
| Hybrid | -0.80B | -2.75B | -3.55B |
| Taxable Money Market | 0.54B | -48.25B | -47.71B |
| Key Interest Rates | 3/31/17 | 12/30/16 | 3/31/16 |
| Federal Funds Target Rate | 1.00\% | 0.75\% | 0.50\% |
| LIBOR (3-Month) | 1.15\% | 1.00\% | 0.63\% |
| 2-Year T-Note | 1.26\% | 1.19\% | 0.72\% |
| 10-Year T-Note | 2.39\% | 2.45\% | 1.77\% |
| Bond Buyer 40 | 4.25\% | 4.25\% | 4.01\% |
| Commodities/U.S. Dollar | 3/17 | YTD | 12 Mo . |
| U.S. Dollar Index (DXY) | -0.76\% | -1.82\% | 6.09\% |
| TR/CC CRB Commodity Index | -2.49\% | -3.44\% | 9.01\% |
| Crude Oil (Barrel) | -6.31\% | -5.81\% | 31.98\% |
| Natural Gas (per million BTUs) | 15.16\% | -14.25\% | 62.76\% |
| Gold Bullion (Ounce) | -0.53\% | 8.30\% | 1.06\% |

## Total Return Performance

| U.S. Stock Indices | $3 / 17$ | YTD | 12 Mo. |
| :--- | ---: | ---: | ---: |
| S\&P 500 | $0.12 \%$ | $6.07 \%$ | $17.16 \%$ |
| DJIA | $-0.60 \%$ | $5.19 \%$ | $19.91 \%$ |
| NASDAQ 100 | $2.05 \%$ | $12.09 \%$ | $22.77 \%$ |
| S\&P 400 | $-0.39 \%$ | $3.94 \%$ | $20.91 \%$ |
| Russell 2000 | $0.13 \%$ | $2.46 \%$ | $26.19 \%$ |
| Russell 3000 | $0.07 \%$ | $5.74 \%$ | $18.06 \%$ |


| U.S. Styles/Market Caps | 3/17 | YTD | 12 Mo . |
| :---: | :---: | :---: | :---: |
| S\&P 500 Growth | 1.25\% | 8.53\% | 15.39\% |
| S\&P 500 Value | -1.19\% | 3.29\% | 18.65\% |
| S\&P MidCap 400 Growth | -0.10\% | 5.09\% | 19.12\% |
| S\&P MidCap 400 Value | -0.71\% | 2.66\% | 22.13\% |
| Russell 2000 Growth | 1.18\% | 5.34\% | 23.00\% |
| Russell 2000 Value | -0.85\% | -0.13\% | 29.34\% |
| Foreign Stock Indices (USD) | 3/17 | YTD | 12 Mo . |
| MSCI World NET (Ex-U.S.) | 2.54\% | 6.81\% | 11.93\% |
| MSCI Emerging Markets NET | 2.52\% | 11.45\% | 17.22\% |
| MSCI Europe NET | 4.02\% | 7.44\% | 9.76\% |
| MSCI BRIC NET | 1.69\% | 11.58\% | 23.44\% |
| MSCI EM Latin America NET | 0.55\% | 12.06\% | 23.25\% |
| Nikkei 225 | 0.09\% | 4.39\% | 16.09\% |
| Barclays Bond Indices | 3/17 | YTD | 12 Mo . |
| U.S.Treasury:Intermediate | 0.05\% | 0.54\% | -0.72\% |
| GNMA 30 Year | -0.04\% | 0.28\% | 0.09\% |
| Municipal Bond (22+) | 0.34\% | 1.74\% | 0.39\% |
| U.S. Aggregate | -0.05\% | 0.82\% | 0.44\% |
| Intermediate Corporate | 0.00\% | 1.16\% | 2.43\% |
| U.S. Corporate High Yield | -0.22\% | 2.70\% | 16.39\% |
| Global Aggregate | 0.15\% | 1.76\% | -1.90\% |
| EM Hard Currency Aggregate | 0.38\% | 3.24\% | 7.34\% |

Sources: Bloomberg, Barclays, Investment Company Institute

## Climate

Last month, we commented that consumer confidence levels had surpassed the levels reached in 2007, just prior to the 2008-2009 financial crisis. This month, it is CEOs. U.S. CEOs are feeling more optimistic about the climate for doing business. The Business Roundtable's CEO Economic Outlook Index, a composite of CEO projections for sales and plans for capital spending and hiring over the next six months, jumped 19.1 points from 74.2 in Q4'16 to 93.3 in Q1'17, according to its own release. That represents the biggest increase since Q4'09. For the first time in seven quarters, the index eclipsed its historical average of 79.8. A reading of 50 or above indicates economic expansion. For now, both consumers and CEOs are upbeat.

## Stock Market

The S\&P 500 Index closed at 2,362.72 on 3/31/17, 1.39\% below its all-time high of 2,395.96, established on $3 / 1 / 17$, according to Bloomberg. The S\&P 500 Index posted a total return of $0.12 \%$ in March. Only three of the 11 major sectors that comprise the S\&P 500 Index were up on a total return basis. The top-performer was Information Technology, up $2.55 \%$, while the worst showing came from Financials, down $2.77 \%$. In Q1'17, the S\&P 500 Index posted a total return of $6.07 \%$. Nine of the 11 major sectors were up. The top-performer was Information Technology, up $12.57 \%$, while the worst showing came from Energy, down $6.68 \%$. From 11/8/16 (date Donald Trump was elected 45th President of the United States) through 3/31/17, the S\&P 500 Index posted a total return of $11.34 \%$, according to Bloomberg. The topperformer was Financials, up 19.70\%, while the worst showing came from Energy, up 1.70\%. The earnings beat rate for the companies in the S\&P 500 Index stood at $65.7 \%$ for the Q4'16 reporting period, which concluded in late March, according to Bloomberg. The range for the quarterly beat rate has been $66.0 \%$ to $74.5 \%$ since Q4'12. S\&P Dow Jones Indices reported in March that the S\&P 500 Index companies paid out $\$ 103.82$ billion in cash dividends in Q4'16, the first $\$ 100$ billion quarter in the history of the index. S\&P 500 Industrials (Old), defined as the S\&P 500 minus Financials, Utilities and Transportation companies, had cash and equivalent holdings totaling \$1.48 trillion in Q4'16, just below the all-time high of \$1.49 trillion in Q3'16, according to S\&P Dow Jones Indices.

## Bond Market

The yield on the benchmark 10-year Treasury note (T-note) stood at $2.39 \%$ on $3 / 31 / 17$, unchanged from $2 / 28 / 17$, according to Bloomberg. It was 62 basis points higher than a year ago ( $1.77 \%$ on $3 / 31 / 16$ ). The Federal Reserve raised short-term lending rates by another quarter point in March. The Fed has now increased the federal funds target rate three times (75 basis points) since December 2015. From 12/31/15 to 2/28/17 (most recent Consumer Price Index release), overall inflation in the U.S. spiked from $0.7 \%$ to $2.7 \%$, or 200 basis points, according to Bloomberg. Despite the potential for higher interest rates moving forward, investors continue to pour capital into bond mutual funds and exchange-traded funds. For the 12-month period ended February 2017, investors funneled an estimated net \$254.2 billion ( $\$ 35.5$ billion in Feb.) into Taxable Bond funds and $\$ 29.3$ billion ( $\$ 2.2$ billion in Feb.) into Municipal Bond funds, according to Morningstar. U.S. bond issuance is robust as well. In Q1'17, total bond issuance stood at $\$ 1.794$ trillion, up $9.46 \%$ from the $\$ 1.639$ trillion issued in Q1'16, according to the Securities Industry and Financial Markets Association (SIFMA). In 2016, new bond issues totaled $\$ 7.009$ trillion, the third-highest total since 1996.

## Takeaway

Consumers and CEOs are feeling optimistic about the growth prospects for the U.S. economy. The chart showing the performance of "U.S. Styles/Market Caps" indicates that equity investors favored growth stocks over value stocks in each of the three market capitalization categories in Q1'17.That was a 180-degree change from the trailing 12-month total returns, which favored value stocks. We do acknowledge that a good chunk of the increase in optimism could be attributed to President Trumps' policy proposals. We are going to need to see some follow through from Congress. As we learned with the attempt to repeal the Affordable Care Act ("Obamacare"), that is easier said than done.

Past performance is no guarantee of future results. Historical performance figures for the indices are for illustrative purposes only and not indicative of any actual investment. Indices are unmanaged and an investor cannot invest directly in an index.

| Index | 10-Yr. High Value | Date | 10-Yr. Low Value | Date | Month-End Value | \% Off High Value | YTD Return (USD) | Month-End Yield |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| S\&P 500 | 2395.96 | 3/1/2017 | 676.53 | 3/9/2009 | 2362.72 | -1.39\% | 6.07\% | 1.97\% |
| S\&P 500 Growth | 1326.37 | 3/15/2017 | 363.99 | 3/9/2009 | 1321.84 | -0.34\% | 8.53\% | 1.65\% |
| S\&P 500 Value | 1057.51 | 3/1/2017 | 307.16 | 3/9/2009 | 1027.88 | -2.80\% | 3.29\% | 2.35\% |
| S\&P MidCap 400 | 1758.27 | 3/1/2017 | 404.62 | 3/9/2009 | 1719.65 | -2.20\% | 3.94\% | 1.68\% |
| S\&P MidCap 400 Growth | 789.77 | 3/1/2017 | 174.44 | 11/20/2008 | 775.26 | -1.84\% | 5.09\% | 1.25\% |
| S\&P MidCap 400 Value | 609.68 | 3/1/2017 | 144.98 | 3/9/2009 | 593.85 | -2.60\% | 2.66\% | 2.16\% |
| S\&P 100 | 1061.21 | 3/1/2017 | 322.13 | 3/9/2009 | 1046.06 | -1.43\% | 6.09\% | 2.13\% |
| DJIA | 21115.55 | 3/1/2017 | 6547.05 | 3/9/2009 | 20663.22 | -2.14\% | 5.19\% | 2.36\% |
| NASDAQ 100 | 5439.74 | 3/30/2017 | 1036.51 | 11/20/2008 | 5436.23 | -0.06\% | 12.09\% | 1.10\% |
| Russell 2000 | 1413.64 | 3/1/2017 | 343.26 | 3/9/2009 | 1385.92 | -1.96\% | 2.46\% | 1.45\% |
| Russell 2000 Growth | 827.17 | 3/1/2017 | 190.73 | 3/9/2009 | 820.79 | -0.77\% | 5.34\% | 0.94\% |
| Russell 2000 Value | 1825.27 | 3/1/2017 | 469.32 | 3/9/2009 | 1769.39 | -3.06\% | -0.13\% | 1.92\% |
| Russell 3000 | 1422.33 | 3/1/2017 | 389.61 | 3/9/2009 | 1401.50 | -1.46\% | 5.74\% | 1.90\% |
| MSCI World Net (ex U.S.) (USD) | 5496.51 | 7/3/2014 | 2131.84 | 3/9/2009 | 5250.26 | -4.48\% | 6.81\% | 3.04\% |
| MSCI Emerging Markets Net (USD) | 473.36 | 10/29/2007 | 164.51 | 10/27/2008 | 423.31 | -10.57\% | 11.45\% | 2.43\% |
| Ibovespa/Brazil (USD) | 44638.24 | 5/19/2008 | 9077.09 | 1/21/2016 | 20512.00 | -54.05\% | 10.98\% | 2.79\% |
| RTS/Russia (USD) | 2487.92 | 5/19/2008 | 498.20 | 1/23/2009 | 1113.76 | -55.23\% | -3.31\% | 4.43\% |
| S\&P BSE 500/India (USD) | 226.04 | 1/7/2008 | 57.52 | 3/9/2009 | 194.74 | -13.85\% | 20.32\% | 1.21\% |
| Shanghai Composite/China (USD) | 832.07 | 6/12/2015 | 249.66 | 11/4/2008 | 468.55 | -43.69\% | 4.79\% | 1.69\% |
| KOSPI/South Korea (USD) | 2.29 | 10/31/2007 | 0.63 | 11/20/2008 | 1.93 | -15.47\% | 15.09\% | 1.66\% |
| Hang Seng (USD) | 4082.25 | 10/30/2007 | 1420.72 | 10/27/2008 | 3102.57 | -24.00\% | 9.89\% | 3.43\% |
| MSCI Euro (USD) | 1985.51 | 10/31/2007 | 682.47 | 3/9/2009 | 1249.17 | -37.09\% | 8.61\% | 3.12\% |
| S\&P 500 Consumer Discretionary | 700.24 | 3/31/2017 | 125.72 | 3/9/2009 | 700.24 | 0.00\% | 8.45\% | 1.42\% |
| S\&P 500 Consumer Staples | 571.69 | 7/14/2016 | 199.80 | 3/9/2009 | 561.79 | -1.73\% | 6.36\% | 2.62\% |
| S\&P 500 Energy | 737.09 | 6/23/2014 | 304.81 | 3/5/2009 | 514.01 | -30.26\% | -6.68\% | 2.69\% |
| S\&P 500 Utilities | 269.14 | 7/6/2016 | 113.81 | 3/9/2009 | 260.25 | -3.30\% | 6.39\% | 3.43\% |
| S\&P 500 Financials | 508.86 | 6/1/2007 | 81.74 | 3/6/2009 | 394.58 | -22.46\% | 2.53\% | 1.67\% |
| S\&P 500 Banks | 408.00 | 5/18/2007 | 49.02 | 3/5/2009 | 288.99 | -29.17\% | 2.16\% | 1.88\% |
| FTSE NAREIT All Equity REITs | 725.61 | 8/1/2016 | 163.57 | 3/6/2009 | 663.91 | -8.50\% | 2.54\% | 3.96\% |
| S\&P 500 Health Care | 892.26 | 7/20/2015 | 252.84 | 3/5/2009 | 859.75 | -3.64\% | 8.37\% | 1.67\% |
| S\&P 500 Pharmaceuticals | 647.69 | 8/1/2016 | 214.50 | 3/3/2009 | 613.08 | -5.34\% | 6.76\% | 2.54\% |
| NYSE Arca Biotechnology | 4431.87 | 7/17/2015 | 541.77 | 3/9/2009 | 3566.02 | -19.54\% | 16.03\% | 0.38\% |
| S\&P 500 Information Technology | 907.12 | 3/30/2017 | 198.51 | 11/20/2008 | 906.21 | -0.10\% | 12.57\% | 1.36\% |
| Philadelphia Semiconductor | 1012.29 | 3/20/2017 | 171.32 | 11/20/2008 | 1011.40 | -0.09\% | 12.00\% | 1.57\% |
| S\&P 500 Telecom Services | 183.85 | 7/1/2016 | 88.10 | 3/9/2009 | 167.68 | -8.80\% | -3.97\% | 4.62\% |
| S\&P 500 Industrials | 573.26 | 3/1/2017 | 132.83 | 3/9/2009 | 559.63 | -2.38\% | 4.56\% | 2.15\% |
| S\&P 500 Materials | 334.11 | 3/1/2017 | 108.33 | 3/2/2009 | 328.73 | -1.61\% | 5.86\% | 2.05\% |
| Philadelphia Gold \& Silver | 228.95 | 4/8/2011 | 38.84 | 1/19/2016 | 83.77 | -63.41\% | 6.45\% | 0.54\% |
| TR/CC CRB Commodity | 473.52 | 7/2/2008 | 155.01 | 2/11/2016 | 185.88 | -60.74\% | -3.44\% | N/A |
| BofA ML Perpetual Preferred | 243.68 | 3/31/2017 | 51.79 | 3/9/2009 | 243.68 | 0.00\% | 4.91\% | 5.35\% |
| BofA ML U.S. High Yield Constrained | 400.97 | 3/1/2017 | 130.37 | 12/12/2008 | 399.10 | -0.47\% | 2.71\% | 6.21\% |

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