### TALKING POINTS

Data through March 2018

Open-End Net Fund Flows (\$)	2/18	1/18	YTD (Feb)
Equity	-8.37B	-7.08B	-15.45B
Taxable Bond	1.21B	36.97B	38.19B
Municipal Bond	-1.09B	10.08B	9.00B
Hybrid	-3.86B	-0.97B	-4.83B
Taxable Money Market	43.54B	-57.00B	-13.46B

Key Interest Rates	3/29/18	12/29/17	3/31/17
Federal Funds Target Rate	1.75%	1.50%	1.00%
ICE LIBOR (3-Month)	2.31%	1.69%	1.15%
2-Year T-Note	2.27%	1.89%	1.26%
10-Year T-Note	2.74%	2.41%	2.39%
Bond Buyer 40	3.98%	3.87%	4.25%

Commodities/U.S. Dollar	3/18	YTD	12 Mo.
U.S. Dollar Index (DXY)	-0.51%	-2.14%	-10.16%
TR/CC CRB Commodity Index	0.73%	0.77%	5.10%
Crude Oil (Barrel)	5.35%	7.48%	28.34%
Natural Gas (per million BTUs)	2.25%	-7.46%	-14.42%
Gold Bullion (Ounce)	0.37%	1.03%	6.05%

#### **Total Return Performance**

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U.S. Stock Indices	3/18	YTD	12 Mo.
S&P 500	-2.54%	-0.76%	13.98%
DJIA	-3.59%	-1.96%	19.39%
NASDAQ 100	-3.94%	3.15%	22.39%
S&P 400	0.93%	-0.77%	10.96%
Russell 2000	1.29%	-0.08%	11.79%
Russell 3000	-2.01%	-0.64%	13.80%
U.S. Styles/Market Caps	3/18	YTD	12 Mo.
S&P 500 Growth	-2 080%	1 0 3 0%	10 6 8 %

S&P 500 Growth	-2.98%	1.93%	19.68%
S&P 500 Value	-2.04%	-3.58%	7.68%
S&P MidCap 400 Growth	1.02%	1.35%	15.65%
S&P MidCap 400 Value	0.84%	-3.01%	6.10%
Russell 2000 Growth	1.35%	2.28%	18.60%
Russell 2000 Value	1.24%	-2.61%	5.15%

Foreign Stock Indices (USD)	3/18	YTD	12 Mo.
MSCI World NET (Ex-U.S.)	-1.89%	-2.19%	13.74%
MSCI Emerging Markets NET	-1.99%	1.28%	24.76%
MSCI Europe NET	-1.20%	-1.98%	14.49%
MSCI BRIC NET	-3.15%	2.24%	29.88%
MSCI EM Latin America NET	-0.96%	8.02%	19.29%
Nikkei 225	-3.18%	-0.94%	19.15%
Barclays Bond Indices	3/18	YTD	12 Mo.
U.S. Treasury: Intermediate	0.53%	-0.75%	-0.16%
GNMA 30 Year	0.65%	-1.28%	0.29%
GNMA 30 Year Municipal Bond (22+)	0.65% 0.71%	-1.28% -1.56%	0.29% 4.68%
Municipal Bond (22+)	0.71%	-1.56%	4.68%
Municipal Bond (22+) U.S. Aggregate	0.71% 0.64%	-1.56% -1.46%	4.68% 1.20%
Municipal Bond (22+) U.S. Aggregate Intermediate Corporate	0.71% 0.64% 0.06%	-1.56% -1.46% -1.50%	4.68% 1.20% 1.19%

Sources: Bloomberg, Barclays, Investment Company Institute

### Climate

In the first three months of this year, we experienced a correction in the stock market (10% or more price decline in the S&P 500 Index) and a second significant sell-off stemming from the trade tariffs announced by the Trump administration. Suffice it to say that one of the new buzzwords in 2018 is volatility. Volatility in the equities markets has spiked relative to 2017's record low levels, but the increase has simply brought it back more in line with its long-term historical average, as measured by the CBOE Volatility Index<sup>®</sup> (VIX). The index estimates expected volatility by averaging the weighted prices of S&P 500 puts and calls over a wide range of strike prices. The VIX posted an average reading of 19.06 in March 2018, up significantly from its 11.10 average for all of 2017, but still below its 20-year average of 20.34, according to Bloomberg. In other words, last year was the outlier.

#### Stock Market

The S&P 500 Index (the "index") closed at 2,640.87 on 3/29/18, 8.08% below its all-time high of 2,872.87, set on 1/26/18, according to Bloomberg. The index posted a total return of -2.54% in March. Eight of the 11 major sectors that comprise the S&P 500 Index were down on a total return basis. The top-performer was Real Estate, up 3.78%, while the worst showing came from Financials, down 4.31%. In Q1'18, the index posted a total return of -0.76%. Nine of 11 sectors were down on a total return basis in the quarter. The top-performer was Information Technology, up 3.53%, while the worst showing came from Telecommunication Services, down 7.48%. In 2016 and 2017, the S&P 500 Index registered several multi-month periods without experiencing a single up or down day of more than 1%, according to Bloomberg. Year-to-date, there have already been 23 days in which the index has fluctuated by more than 1% in a trading day, triple the total for all of 2017. While a lot of attention is being focused how volatile the equities markets have become in 2018, it has not detered companies from going public. Data from Renaissance Capital shows that a total of 44 equity IPOs (market caps in excess of \$50 million) were priced in the U.S. in Q1'18, up 76.0% from Q1'17 (thru 3/29). The 44 companies raised a combined \$15.5 billion, up 57.4% from the same period a year ago. On top of a strong IPO market, companies are pursuing acquisitions. Global mergers and acquisitions (M&A) deal volume surpassed the \$1 trillion mark on 3/20/18, the shortest amount of time it has ever taken to reach that mark, according to the Financial Times. Data from Dealogic shows that M&A activity is up more than 50% from a year ago and 12% higher than at the same point in 2007, which went on to set the all-time high for M&A deal volume at \$4.6 trillion. Corporate America appears to be flush with cash. In Q4'17, S&P 500 Industrials (Old), defined as the S&P 500 minus Financials, Utilities, Real Estate and Transportation companies, had cash and equivalent holdings totaling an all-time high of \$1.636 trillion, according to S&P Dow Jones Indices.

#### **Bond Market**

The yield on the benchmark 10-year Treasury note (T-note) declined by 12 basis points (bps) in March to 2.74%, according to Bloomberg. The yield stood 18 bps higher than its average of 2.56% for the 10-year period ended 3/29/18. Its 2.74% yield at the close on 3/29/18 was 21 bps below its Q1'18 closing high of 2.95% on 2/21/18. If you recall, the financial media covered the spike in bond yields closely back then and some speculated as to how symbolic it might be to have the yield on the 10-year T-note crack the 3.00% mark. Some even wondered if a 3.00% yield would be enticing enough to draw in equity investors, which it is not in the current climate, in our opinion. We believe that the direction of high-grade bond yields moving forward is likely to be heavily influenced by the tightening of monetary policy by the Federal Reserve (the "Fed"). The Fed raised the federal funds target rate (upper bound) by 25 bps to 1.75% on 3/21/18. If the Fed is effective in keeping inflation in check, then yields could also remain in check. Brian Wesbury, Chief Economist at First Trust Advisors L.P., sees the yield on the 10-year T-note closing out 2018 at 3.00%.

#### Takeaway

Ever since the bull market commenced in March 2009, we have been steadfast in saying that the fundamentals for investing in U.S. equities were stronger than for owning bonds. It remains just as true today, in our opinion. We believe that the combination of low interest rates, low inflation, strong corporate earnings and the recent passage of the Tax Cuts & Jobs Act help forge a climate conducive for investing in stocks.

Past performance is no guarantee of future results. Historical performance figures for the indices are for illustrative purposes only and not indicative of any actual investment. Indices are unmanaged and an investor cannot invest directly in an index.

## **E**First Trust

# High/Low Snapshot

							Data as of	3/29/18
Index	10-Yr. High Value	Date	10-Yr. Low Value	Date	Month-End Value	% Off High Value	YTD Return (USD)	Month-End Yield
S&P 500	2872.87	1/26/2018	676.53	3/9/2009	2640.87	-8.08%	-0.76%	1.95%
S&P 500 Growth	1667.73	1/26/2018	363.99	3/9/2009	1557.68	-6.60%	1.93%	1.34%
S&P 500 Value	1195.51	1/26/2018	307.16	3/9/2009	1080.05	-9.66%	-3.58%	2.64%
S&P MidCap 400	1995.23	1/26/2018	404.62	3/9/2009	1878.77	-5.84%	-0.77%	1.60%
S&P MidCap 400 Growth	933.56	1/26/2018	174.44	11/20/2008	885.65	-5.13%	1.35%	1.15%
S&P MidCap 400 Value	662.48	1/23/2018	144.98	3/9/2009	618.18	-6.69%	-3.01%	2.10%
S&P 100	1273.99	1/26/2018	322.13	3/9/2009	1157.37	-9.15%	-1.69%	2.09%
DJIA	26616.71	1/26/2018	6547.05	3/9/2009	24103.11	-9.44%	-1.96%	2.21%
NASDAQ 100	7131.12	3/12/2018	1036.51	11/20/2008	6581.13	-7.71%	3.15%	1.05%
Russell 2000	1610.71	1/23/2018	343.26	3/9/2009	1529.43	-5.05%	-0.08%	1.32%
Russell 2000 Growth	1016.18	3/12/2018	190.73	3/9/2009	966.69	-4.87%	2.28%	0.70%
Russell 2000 Value	1960.40	1/23/2018	469.32	3/9/2009	1825.16	-6.90%	-2.61%	2.02%
Russell 3000	1694.23	1/26/2018	389.61	3/9/2009	1565.56	-7.59%	-0.64%	1.86%
MSCI World Net (ex U.S.) (USD)	6487.64	1/25/2018	2131.84	3/9/2009	5971.64	-7.95%	-2.19%	3.16%
MSCI Emerging Markets Net (USD)	573.23	1/26/2018	164.51	10/27/2008	528.12	-7.87%	1.28%	2.42%
Ibovespa/Brazil (USD)	44638.24	5/19/2008	9077.09	1/21/2016	25685.44	-42.46%	11.20%	2.86%
RTS/Russia (USD)	2487.92	5/19/2008	498.20	1/23/2009	1246.98	-49.88%	8.08%	4.81%
S&P BSE 500/India (USD)	245.12	1/24/2018	57.52	3/9/2009	216.84	-11.54%	-7.42%	1.23%
Shanghai Composite/China (USD)	832.07	6/12/2015	249.66	11/4/2008	501.39	-39.74%	-1.34%	1.92%
KOSPI/South Korea (USD)	2.42	1/29/2018	0.63	11/20/2008	2.29	-5.33%	-0.39%	1.63%
Hang Seng (USD)	4241.01	1/26/2018	1420.72	10/27/2008	3834.28	-9.59%	0.45%	3.35%
MSCI Euro (USD)	1841.89	5/19/2008	682.47	3/9/2009	1418.70	-22.98%	-0.50%	3.17%
S&P 500 Consumer Discretionary	868.00	1/26/2018	125.72	3/9/2009	806.97	-7.03%	3.08%	1.33%
S&P 500 Consumer Staples	605.24	1/26/2018	199.80	3/9/2009	541.73	-10.49%	-7.12%	3.07%
S&P 500 Energy	737.09	6/23/2014	304.81	3/5/2009	498.29	-32.40%	-5.88%	3.50%
S&P 500 Utilities	287.82	11/14/2017	113.81	3/9/2009	256.14	-11.01%	-3.30%	3.65%
S&P 500 Financials	501.29	1/26/2018	81.74	3/6/2009	457.53	-8.73%	-0.95%	1.71%
S&P 500 Banks	372.05	2/1/2018	49.02	3/5/2009	333.95	-10.24%	-1.63%	1.98%
FTSE NAREIT All Equity REITs	725.61	8/1/2016	163.57	3/6/2009	631.20	-13.01%	-6.67%	4.21%
S&P 500 Health Care	1059.33	1/26/2018	252.84	3/5/2009	940.73	-11.20%	-1.22%	1.66%
S&P 500 Pharmaceuticals	675.68	1/26/2018	214.50	3/3/2009	611.38	-9.52%	-2.86%	2.70%
NYSE Arca Biotechnology	4939.86	1/29/2018	541.77	3/9/2009	4504.23	-8.82%	6.73%	0.25%
S&P 500 Information Technology	1233.97	3/12/2018	198.51	11/20/2008	1141.62	-7.48%	3.53%	1.21%
Philadelphia Semiconductor	1445.90	3/12/2018	171.32	11/20/2008	1328.90	-8.09%	6.45%	1.55%
S&P 500 Telecom Services	183.85	7/1/2016	88.10	3/9/2009	151.65	-17.52%	-7.48%	5.51%
S&P 500 Industrials	678.74	1/26/2018	132.83	3/9/2009	624.95	-7.92%	-1.56%	1.99%
S&P 500 Materials	401.59	1/26/2018	108.33	3/2/2009	356.34	-11.27%	-5.52%	2.01%
Philadelphia Gold & Silver	228.95	4/8/2011	38.84	1/19/2016	81.12	-64.57%	-4.64%	0.75%
TR/CC CRB Commodity	473.52	7/2/2008	155.01	2/11/2016	195.36	-58.74%	0.77%	N/A
ICE BofA ML Perpetual Preferred	257.56	12/7/2017	51.79	3/9/2009	253.58	-1.54%	-1.19%	5.68%
ICE BofA ML U.S. High Yield Constrained	421.57	1/26/2018	130.37	12/12/2008	413.77	-1.85%	-0.92%	6.62%

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