| Open-End Net Fund Flows (\$) | 9/19 | 8/19 | YTD (Sep) |
| :---: | :---: | :---: | :---: |
| Equity | -41.94B | -22.27B | -221.09B |
| Taxable Bond | 19.51B | 1.18B | 143.90B |
| Municipal Bond | 4.87B | 7.78B | 68.56B |
| Hybrid | -5.47B | -7.65B | -39.49B |
| Taxable Money Market | 71.77B | 84.41B | 383.07B |
| Key Interest Rates | 10/31/19 | 12/31/18 | 10/31/18 |
| Federal Funds Target Rate | 1.75\% | 2.50\% | 2.25\% |
| ICE LIBOR (3-Month) | 1.90\% | 2.81\% | 2.56\% |
| 2-Year T-Note | 1.53\% | 2.49\% | 2.87\% |
| 10-Year T-Note | 1.69\% | 2.69\% | 3.14\% |
| Bond Buyer 40 | 3.61\% | 4.09\% | 4.28\% |
| Commodities/U.S. Dollar | 10/19 | YTD | 12 Mo . |
| U.S. Dollar Index (DXY) | -2.04\% | 1.23\% | 0.23\% |
| TR/CC CRB Commodity Index | 1.70\% | 4.18\% | -7.37\% |
| Crude Oil/WTI (per Barrel) | 0.20\% | 19.31\% | -17.04\% |
| Natural Gas (per million BTUs) | 12.88\% | -10.54\% | -19.33\% |
| Gold Bullion (Ounce) | 3.35\% | 18.22\% | 24.67\% |

## Total Return Performance

| U.S. Stock Indices | $10 / 19$ | YTD | 12 Mo. |
| :--- | ---: | ---: | ---: |
| S\&P 500 | $2.17 \%$ | $23.16 \%$ | $14.32 \%$ |
| DJIA | $0.59 \%$ | $18.19 \%$ | $10.32 \%$ |
| NASDAQ 100 | $4.37 \%$ | $28.82 \%$ | $17.34 \%$ |
| S\&P MidCap 400 | $1.13 \%$ | $19.19 \%$ | $8.99 \%$ |
| Russell 2000 | $2.63 \%$ | $17.16 \%$ | $4.87 \%$ |
| Russell 3000 | $2.15 \%$ | $22.68 \%$ | $13.48 \%$ |


| U.S. Styles/Market Caps | $10 / 19$ | YTD | 12 Mo. |
| :--- | ---: | :--- | :---: |
| S\&P 500 Growth | $1.74 \%$ | $23.17 \%$ | $14.28 \%$ |
| S\&P 500 Value | $2.65 \%$ | $23.19 \%$ | $14.44 \%$ |
| S\&P MidCap 400 Growth | $0.93 \%$ | $19.42 \%$ | $9.51 \%$ |
| S\&P MidCap 400 Value | $1.33 \%$ | $18.92 \%$ | $8.44 \%$ |
| Russell 2000 Growth | $2.85 \%$ | $18.59 \%$ | $6.36 \%$ |
| Russell 2000 Value | $2.42 \%$ | $15.54 \%$ | $3.19 \%$ |


| Foreign Stock Indices (USD) | $10 / 19$ | YTD | 12 Mo. |
| :--- | ---: | ---: | ---: |
| MSCI World NET (Ex-U.S.) | $3.23 \%$ | $17.24 \%$ | $11.08 \%$ |
| MSCI Emerging Markets NET | $4.22 \%$ | $10.35 \%$ | $11.86 \%$ |
| MSCI Europe NET | $3.21 \%$ | $17.37 \%$ | $10.90 \%$ |
| MSCI BRIC NET | $4.76 \%$ | $13.72 \%$ | $15.19 \%$ |
| MSCI EM Latin America NET | $4.45 \%$ | $11.05 \%$ | $7.73 \%$ |
| Nikkei 225 | $5.55 \%$ | $19.45 \%$ | $11.90 \%$ |


| Barclays Bond Indices | $10 / 19$ | YTD | 12 Mo. |
| :--- | ---: | ---: | ---: | ---: |
| U.S. Treasury: Intermediate | $0.29 \%$ | $5.52 \%$ | $7.85 \%$ |
| GNMA 30 Year | $0.42 \%$ | $5.74 \%$ | $8.63 \%$ |
| Municipal Bond (22+) | $-0.02 \%$ | $9.65 \%$ | $12.55 \%$ |
| U.S. Aggregate | $0.30 \%$ | $8.85 \%$ | $11.51 \%$ |
| Intermediate Corporate | $0.63 \%$ | $9.62 \%$ | $10.75 \%$ |
| U.S. Corporate High Yield | $0.28 \%$ | $11.71 \%$ | $8.38 \%$ |
| Global Aggregate | $0.67 \%$ | $7.03 \%$ | $9.54 \%$ |
| EM Hard Currency Aggregate | $0.76 \%$ | $10.45 \%$ | $11.66 \%$ |

Sources: Bloomberg, Barclays, Investment Company Institute

## Climate

Job creation continues to be a big contributor to the underpinnings of the current U.S. economic expansion. October's nonfarm payroll release came in at 128,000, topping the 85,000 consensus estimate from the economists surveyed by Bloomberg. Counting the upward revisions from August and September, payrolls were up 223,000, according to the Bureau of Labor Statistics (BLS). As of August 2019, there were 7.05 million job openings in the U.S., according to the BLS. With those kind of numbers it seems like it would be difficult to argue that the current climate is bad, in our opinion. In addition to a strong labor market, U.S. consumers have worked diligently to get their fiscal houses in order since the 2008-2009 financial crisis. The S\&P/Experian Consumer Credit Default Index stood at a reading of 0.93\% on $9 / 30 / 19$, well below its all-time high of $5.51 \%$ on $5 / 31 / 09$ and below its $1.85 \%$ average since the inception of the index on 7/31/04, according to Bloomberg.

## Stock Market

The S\&P 500 Index ("index") closed at 3,037.56 on 10/31/19, $0.30 \%$ below its all-time high of $3,046.77$ on 10/30/19, according to Bloomberg. The index posted a total return of $2.17 \%$ in October. Seven of the 11 major sectors that comprise the index were up on a total return basis. The top-performer was Health Care, up $5.12 \%$, while the worst showing came from Energy, down 2.29\%. Year-to-date through October, the index posted a total return of $23.16 \%$. All 11 major sectors were up on a total return basis. The top-performer was Information Technology, up $36.48 \%$, while the worst showing came from Energy, up 3.57\%. The major U.S. equity indices have outperformed their foreign counterparts through the first 10 months of 2019 (see Total Return Performance tables). The S\&P 500 Index has outperformed both mid- and small-cap stocks over that same period. Within the S\&P 500 Index, value stocks have narrowly outperformed growth stocks (see U.S. Styles/Market Caps). On 10/30/19, the Federal Reserve cut its benchmark lending rate for the third time in three months. The federal funds target rate (upper bound) now stands at $1.75 \%$. Historically, stocks have performed well following three successive interest rate cuts (1975, 1996 and 1998). Data from LPL Financial indicates that the S\&P 500 Index has risen an average of $10 \%$ six months after said rate cuts and 20\% a year out, according to MarketWatch. Next year is a presidential election year. Over the past 10 presidential election years (1980-2016), the S\&P 500 Index has posted an average total return of $7.90 \%$, according to data from Morningstar/Ibbotson Associates. The index was up in eight of those 10 years. The two down years were $2000(-9.10 \%)$ and $2008(-37.00 \%)$.

## Bond Market

The yield on the benchmark 10-year Treasury note (T-note) closed trading on 10/31/19 at $1.69 \%$, up 2 basis points (bps) from its $1.67 \%$ close on $9 / 30 / 19$, according to Bloomberg. The yield stood 73 bps below its $2.42 \%$ average for the 10 -year period ended $10 / 31 / 19$. For those investors worried about an inverted yield curve, the spread between the 2- and 10-year Tnotes stood at 16 bps on 10/31/19 (see Key Interest Rates). The $1.69 \%$ closing yield on the 10year T-note essentially matched the trailing 12-month Consumer Price Index (CPI) rate of $1.7 \%$ as of September 2019 (most recent data available). That produced a real rate of return (yield minus CPI rate) of zero. Bond investors have historically sought a positive real rate of return on their capital. For the 30 -year period ended $10 / 31 / 19$, the average closing yield on the 10 -year T-note was $4.53 \%$, while the average (10/31/89-9/30/19) CPI rate was $2.5 \%$, according to Bloomberg. In that period, investors enjoyed a $2.03 \%$ average real rate of return.

## Takeaway

Goldman Sachs reported that companies within the S\&P 500 Index are expected to spend approximately $\$ 2.7$ trillion of cash in 2020, up 2\% year-over-year, according to Business Insider. That is an improvement over the projected 6\% year-over-year decline in spending for 2019. Goldman expects companies to commit around $55 \%$ of their cash to growth opportunities in 2020, while returning the other $45 \%$ or so to shareholders. Continuing this theme of a potentially better business climate in 2020, Bloomberg's 2020 consensus year-over-year earnings growth rate estimate for the S\&P 500 Index stood at $9.26 \%$ as of 11/1/19, considerably more encouraging than the current $1.53 \%$ projected growth rate for 2019. Just think of how much better the business climate could be if the U.S. and China are able to strike even a partial trade deal in the next few months. Stay the course! are unmanaged and an investor cannot invest directly in an index.

| Index | 10-Yr. High Value | Date | 10-Yr. Low Value | Date | Month-End Value | \% Off High Value | YTD Return (USD) | Month-End Yield |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| S\&P 500 | 3046.77 | 10/30/2019 | 1022.58 | 7/2/2010 | 3037.56 | -0.30\% | 23.16\% | 1.90\% |
| S\&P 500 Growth | 1858.74 | 7/26/2019 | 528.55 | 7/2/2010 | 1839.30 | -1.05\% | 23.17\% | 1.46\% |
| S\&P 500 Value | 1210.90 | 10/28/2019 | 486.55 | 7/2/2010 | 1206.27 | -0.38\% | 23.19\% | 2.40\% |
| S\&P MidCap 400 | 2050.23 | 8/29/2018 | 662.16 | 11/2/2009 | 1955.37 | -4.63\% | 19.19\% | 1.76\% |
| S\&P MidCap 400 Growth | 962.51 | 9/14/2018 | 289.79 | 11/2/2009 | 915.97 | -4.84\% | 19.42\% | 1.46\% |
| S\&P MidCap 400 Value | 680.56 | 8/29/2018 | 237.78 | 11/2/2009 | 647.76 | -4.82\% | 18.92\% | 2.06\% |
| S\&P 100 | 1351.83 | 10/30/2019 | 463.84 | 7/2/2010 | 1349.76 | -0.15\% | 23.30\% | 1.97\% |
| DJIA | 27359.16 | 7/15/2019 | 9686.48 | 7/2/2010 | 27046.23 | -1.14\% | 18.19\% | 2.28\% |
| NASDAQ 100 | 8110.67 | 10/28/2019 | 1672.91 | 11/2/2009 | 8083.83 | -0.33\% | 28.82\% | 1.01\% |
| Russell 2000 | 1740.75 | 8/31/2018 | 562.40 | 11/2/2009 | 1562.45 | -10.24\% | 17.16\% | 1.54\% |
| Russell 2000 Growth | 1117.18 | 8/31/2018 | 307.72 | 11/2/2009 | 1005.67 | -9.98\% | 18.59\% | 0.78\% |
| Russell 2000 Value | 2049.42 | 8/22/2018 | 779.75 | 11/4/2009 | 1827.14 | -10.85\% | 15.54\% | 2.30\% |
| Russell 3000 | 1784.63 | 10/30/2019 | 602.36 | 7/2/2010 | 1778.20 | -0.36\% | 22.68\% | 1.84\% |
| MSCI World Net (ex U.S.) (USD) | 6487.64 | 1/25/2018 | 3249.15 | 5/25/2010 | 6149.58 | -5.21\% | 17.24\% | 3.46\% |
| MSCI Emerging Markets Net (USD) | 573.23 | 1/26/2018 | 296.24 | 1/21/2016 | 491.61 | -14.24\% | 10.35\% | 2.91\% |
| Ibovespa/Brazil (USD) | 43619.40 | 4/8/2011 | 9077.09 | 1/21/2016 | 26779.51 | -38.61\% | 18.06\% | 2.99\% |
| RTS/Russia (USD) | 2123.56 | 4/8/2011 | 628.41 | 1/20/2016 | 1422.92 | -32.99\% | 42.15\% | 6.53\% |
| S\&P BSE 500/India (USD) | 245.12 | 1/24/2018 | 95.89 | 9/3/2013 | 216.52 | -11.67\% | 4.92\% | 1.31\% |
| Shanghai Composite/China (USD) | 832.07 | 6/12/2015 | 314.68 | 12/3/2012 | 416.14 | -49.99\% | 17.56\% | 2.36\% |
| KOSPI/South Korea (USD) | 2.42 | 1/29/2018 | 1.24 | 5/25/2010 | 1.78 | -26.54\% | -2.10\% | 2.26\% |
| Hang Seng (USD) | 4241.01 | 1/26/2018 | 2087.46 | 10/4/2011 | 3432.86 | -19.06\% | 7.65\% | 3.68\% |
| MSCI Euro (USD) | 1544.35 | 1/26/2018 | 814.62 | 6/1/2012 | 1339.79 | -13.25\% | 18.51\% | 3.54\% |
| S\&P 500 Consumer Discretionary | 989.17 | 7/15/2019 | 213.01 | 11/2/2009 | 950.01 | -3.96\% | 22.88\% | 1.30\% |
| S\&P 500 Consumer Staples | 630.40 | 10/24/2019 | 262.40 | 7/2/2010 | 627.29 | -0.49\% | 23.10\% | 2.75\% |
| S\&P 500 Energy | 737.09 | 6/23/2014 | 371.08 | 7/2/2010 | 426.66 | -42.12\% | 3.57\% | 4.03\% |
| S\&P 500 Utilities | 329.42 | 9/26/2019 | 141.65 | 6/1/2010 | 325.85 | -1.08\% | 24.44\% | 3.03\% |
| S\&P 500 Financials | 501.29 | 1/26/2018 | 151.85 | 10/3/2011 | 475.99 | -5.05\% | 22.49\% | 2.05\% |
| S\&P 500 Banks | 372.05 | 2/1/2018 | 105.73 | 8/22/2011 | 346.97 | -6.74\% | 27.78\% | 2.72\% |
| FTSE NAREIT All Equity REITs | 802.35 | 10/21/2019 | 303.86 | 11/4/2009 | 793.23 | -1.14\% | 29.87\% | 3.53\% |
| S\&P 500 Health Care | 1107.28 | 10/1/2018 | 324.13 | 7/1/2010 | 1095.58 | -1.06\% | 11.04\% | 1.70\% |
| S\&P 500 Pharmaceuticals | 723.95 | 11/30/2018 | 268.30 | 6/4/2010 | 692.13 | -4.40\% | 6.03\% | 2.65\% |
| NYSE Arca Biotechnology | 5400.34 | 9/27/2018 | 845.03 | 11/2/2009 | 4422.72 | -18.10\% | 5.02\% | 0.30\% |
| S\&P 500 Information Technology | 1473.63 | 10/28/2019 | 328.07 | 7/2/2010 | 1467.20 | -0.44\% | 36.48\% | 1.36\% |
| Philadelphia Semiconductor | 1677.57 | 10/28/2019 | 293.48 | 11/3/2009 | 1651.23 | -1.57\% | 45.18\% | 1.69\% |
| S\&P 500 Telecom Services | 183.85 | 7/1/2016 | 100.96 | 5/26/2010 | 171.82 | -6.55\% | 25.42\% | 1.34\% |
| S\&P 500 Industrials | 678.74 | 1/26/2018 | 223.23 | 11/2/2009 | 661.33 | -2.56\% | 23.91\% | 1.97\% |
| S\&P 500 Materials | 401.59 | 1/26/2018 | 170.73 | 7/2/2010 | 364.73 | -9.18\% | 17.16\% | 2.17\% |
| Philadelphia Gold \& Silver | 228.95 | 4/8/2011 | 38.84 | 1/19/2016 | 95.62 | -58.24\% | 36.53\% | 0.94\% |
| TR/CC CRB Commodity | 370.56 | 4/29/2011 | 155.01 | 2/11/2016 | 176.89 | -52.26\% | 4.18\% | N/A |
| ICE BofAML Perpetual Preferred | 284.38 | 10/25/2019 | 124.41 | 11/3/2009 | 283.86 | -0.18\% | 15.75\% | 5.09\% |
| ICE BofAML U.S. High Yield Constrained | 457.73 | 10/28/2019 | 217.28 | 11/3/2009 | 456.21 | -0.33\% | 11.76\% | 6.40\% |

Past performance is no guarantee of future results. Historical performance figures for the indices are for illustrative purposes only and not indicative of any actual investment. Indices are unmanaged and an investor cannot invest directly in an index.
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