□First Trust

TALKING POINTS

Data through September 2020

Open-End Net Fund Flows (\$)	8/20	7/20	YTD (Aug)
Equity	-68.18B	-71.71B	-374.54B
Taxable Bond	60.76B	59.77B	46.22B
Municipal Bond	10.57B	9.50B	11.83B
Hybrid	-2.68B	-3.48B	-62.46B
Taxable Money Market	-55.32B	-47.49B	898.24B
Var Interest Dates	0/20/20	12/21/10	0/20/10
Key Interest Rates		12/31/19	
Federal Funds Target Rate	0.25%	1.75%	2.00%
ICE LIBOR (3-Month)	0.23%	1.91%	2.09%
2-Year T-Note	0.13%	1.57%	1.62%
10-Year T-Note	0.69%	1.92%	1.67%
Bond Buyer 40	3.59%	3.63%	3.59%
Commoditios/U.S. Dollar	9/20	YTD	12 Mo.
Commodities/U.S. Dollar			
U.S. Dollar Index (DXY)	1.90%	-2.59%	-5.52%
Refinitiv/CC CRB Excess Ret.	-3.07%	-20.07%	-14.62%
Crude Oil/WTI (per Barrel)	-5.61%	-34.13%	-25.61%
Natural Gas (per million BTUs)	-3.80%	15.53%	8.58%
Gold Bullion (Ounce)	-4.21%	23.92%	28.78%
Total Datama Danfarma			

Total Return Performance								
U.S. Stock Indices	9/20	YTD	12 Mo.					
S&P 500	-3.80%	5.57%	15.14%					
DJIA	-2.18%	-0.91%	5.70%					
NASDAQ 100	-5.67%	31.65%	48.75%					
S&P MidCap 400	-3.25%	-8.62%	-2.17%					
Russell 2000	-3.34%	-8.70%	0.37%					
Russell 3000	-3.64%	5.41%	14.99%					
U.S. Styles/Market Caps	9/20	YTD	12 Mo.					
S&P 500 Growth	-4.68%	20.60%	30.63%					
S&P 500 Value	-2.40%	-11.47%	-2.69%					
S&P MidCap 400 Growth	-2.37%	1.42%	8.25%					
S&P MidCap 400 Value	-4.35%	-19.39%	-13.44%					
Russell 2000 Growth	-2.14%	3.87%	15.70%					
Russell 2000 Value	-4.65%	-21.55%	-14.91%					
Foreign Stock Indices (USD)	9/20	YTD	12 Mo.					
MSCI World NET (Ex-U.S.)	9/20 -2.82%	YTD -7.13%	12 Mo. 0.16%					
MSCI World NET (Ex-U.S.) MSCI Emerging Markets NET								
MSCI World NET (Ex-U.S.) MSCI Emerging Markets NET MSCI Europe NET	-2.82%	-7.13%	0.16%					
MSCI World NET (Ex-U.S.) MSCI Emerging Markets NET	-2.82% -1.60%	-7.13% -1.16% -8.85% 2.07%	0.16% 10.54%					
MSCI World NET (Ex-U.S.) MSCI Emerging Markets NET MSCI Europe NET MSCI BRIC NET MSCI EM Latin America NET	-2.82% -1.60% -3.33%	-7.13% -1.16% -8.85%	0.16% 10.54% -0.79% 15.48% -29.36%					
MSCI World NET (Ex-U.S.) MSCI Emerging Markets NET MSCI Europe NET MSCI BRIC NET	-2.82% -1.60% -3.33% -2.89%	-7.13% -1.16% -8.85% 2.07%	0.16% 10.54% -0.79% 15.48%					
MSCI World NET (Ex-U.S.) MSCI Emerging Markets NET MSCI Europe NET MSCI BRIC NET MSCI EM Latin America NET	-2.82% -1.60% -3.33% -2.89% -5.13%	-7.13% -1.16% -8.85% 2.07% -36.06%	0.16% 10.54% -0.79% 15.48% -29.36%					
MSCI World NET (Ex-U.S.) MSCI Emerging Markets NET MSCI Europe NET MSCI BRIC NET MSCI EM Latin America NET Nikkei 225	-2.82% -1.60% -3.33% -2.89% -5.13% 0.95%	-7.13% -1.16% -8.85% 2.07% -36.06% 2.81%	0.16% 10.54% -0.79% 15.48% -29.36% 11.22%					
MSCI World NET (Ex-U.S.) MSCI Emerging Markets NET MSCI Europe NET MSCI BRIC NET MSCI EM Latin America NET Nikkei 225 Bloomberg Barclays Bond Ind.	-2.82% -1.60% -3.33% -2.89% -5.13% 0.95%	-7.13% -1.16% -8.85% 2.07% -36.06% 2.81%	0.16% 10.54% -0.79% 15.48% -29.36% 11.22%					
MSCI World NET (Ex-U.S.) MSCI Emerging Markets NET MSCI Europe NET MSCI BRIC NET MSCI EM Latin America NET Nikkei 225 Bloomberg Barclays Bond Ind. U.S. Treasury: Intermediate	-2.82% -1.60% -3.33% -2.89% -5.13% 0.95% 9/20 0.07%	-7.13% -1.16% -8.85% 2.07% -36.06% 2.81% YTD 6.02%	0.16% 10.54% -0.79% 15.48% -29.36% 11.22% 12 Mo. 6.03%					
MSCI World NET (Ex-U.S.) MSCI Emerging Markets NET MSCI Europe NET MSCI BRIC NET MSCI EM Latin America NET Nikkei 225 Bloomberg Barclays Bond Ind. U.S. Treasury: Intermediate GNMA 30 Year	-2.82% -1.60% -3.33% -2.89% -5.13% 0.95% 9/20 0.07% -0.01%	-7.13% -1.16% -8.85% 2.07% -36.06% 2.81% YTD 6.02% 3.31%	0.16% 10.54% -0.79% 15.48% -29.36% 11.22% 12 Mo. 6.03% 3.86%					
MSCI World NET (Ex-U.S.) MSCI Emerging Markets NET MSCI Europe NET MSCI BRIC NET MSCI EM Latin America NET Nikkei 225 Bloomberg Barclays Bond Ind. U.S. Treasury: Intermediate GNMA 30 Year Municipal Bond (22+)	-2.82% -1.60% -3.33% -2.89% -5.13% 0.95% 9/20 0.07% -0.01% -0.14%	-7.13% -1.16% -8.85% 2.07% -36.06% 2.81% YTD 6.02% 3.31% 3.14%	0.16% 10.54% -0.79% 15.48% -29.36% 11.22% 12 Mo. 6.03% 3.86% 3.70%					
MSCI World NET (Ex-U.S.) MSCI Emerging Markets NET MSCI Europe NET MSCI BRIC NET MSCI EM Latin America NET Nikkei 225 Bloomberg Barclays Bond Ind. U.S. Treasury: Intermediate GNMA 30 Year Municipal Bond (22+) U.S. Aggregate	-2.82% -1.60% -3.33% -2.89% -5.13% 0.95% 9/20 0.07% -0.01% -0.14% -0.05%	-7.13% -1.16% -8.85% 2.07% -36.06% 2.81% YTD 6.02% 3.31% 3.14% 6.79%	0.16% 10.54% -0.79% 15.48% -29.36% 11.22% 12 Mo. 6.03% 3.86% 3.70% 6.98%					
MSCI World NET (Ex-U.S.) MSCI Emerging Markets NET MSCI Europe NET MSCI BRIC NET MSCI EM Latin America NET Nikkei 225 Bloomberg Barclays Bond Ind. U.S. Treasury: Intermediate GNMA 30 Year Municipal Bond (22+) U.S. Aggregate Intermediate Corporate	-2.82% -1.60% -3.33% -2.89% -5.13% 0.95% 9/20 0.07% -0.01% -0.14% -0.05% -0.18%	-7.13% -1.16% -8.85% 2.07% -36.06% 2.81% YTD 6.02% 3.31% 3.14% 6.79% 5.61%	0.16% 10.54% -0.79% 15.48% -29.36% 11.22% 12 Mo. 6.03% 3.86% 3.70% 6.98% 6.78%					

 $Sources: {\it Bloomberg, Bloomberg Barclays, Investment Company Institute}$

Climate

In September, the Federal Reserve ("Fed") stated that it expects to hold short-term interest rates near zero until two things happen: (1) the U.S. unemployment rate is back to normal (around a 4.0% unemployment rate), and (2) inflation is running at or above 2.0%. Brian Wesbury, Chief Economist at First Trust Advisors L.P., notes that the Fed does not expect to achieve both goals until 2024. We believe that one of the Fed's motivations in promoting a multi-year commitment to a near zero interest rate monetary policy is to incentivize risk-taking. By holding interest rates low, the Fed is essentially disincentivizing saving.

Stock Market

The S&P 500 Index ("index") closed at 3,363.00 on 9/30/20, 6.08% below its all-time closing high of 3,580.84 on 9/2/20, according to Bloomberg. The S&P 500 Index posted a total return of -3.80% in September. It was the first down month for the index since March 2020. Two of the 11 major sectors that comprise the index were up on a total return basis. The top-performer was Materials, up 1.34%, while the worst showing came from Energy, down 14.51%. Year-to-date through September, the S&P 500 Index posted a total return of 5.57%. Six of the 11 major sectors were up on a total return basis. The top-performer was Information Technology, up 28.69%, while the worst showing came from Energy, down 48.09%. While S&P 500 Index earnings have been adjusted much lower for 2020 since the start of the year, 2021 projections are up significantly. As of 12/30/19, Bloomberg's 2020 and 2021 consensus earnings estimates for the S&P 500 Index stood at 9.02% and 10.72%, respectively. As of 10/2/20, those two estimates were -19.42% and 24.23%, respectively. A Bloomberg survey of 18 equity strategists found that their average 2020 year-end price target for the S&P 500 Index was 3,286 as of 9/16/20, up from 3,198 on 8/18/20, according to its own release. The highest estimate was 3.650, while the lowest estimate was 2.800, U.S. large-capitalization (cap) stocks have significantly outperformed their mid- and small-cap U.S. counterparts as well as the major non-U.S. stock markets so far in 2020 (see U.S. Stock Indices and Foreign Stock Indices tables). The outperformance of growth stocks over value stocks has been even more dramatic year-to-date (see U.S. Styles/Market Caps).

Bond Market

The yield on the benchmark 10-year Treasury note (T-note) closed trading on 9/30/20 at 0.69%, down two basis points (bps) from its 0.71% close on 8/31/20, according to Bloomberg. The yield stood 152 bps below its 2.21% average for the 10-year period ended 9/30/20. While the fund flow table at the top left of this page shows that net inflows to municipal bond funds were very strong in July and August, Refinitiv Lipper reported that its data indicated that investors liquidated \$775 million for the week ended 9/30/20, according to Bloomberg. This was the first week of net outflows from municipal bond funds in 20 weeks. Bloomberg cited concerns growing over the COVID-19 pandemic's fiscal fallout on states and cities, the uncertainty surrounding the presidential election and the potential for additional stimulus from Congress. On 10/1/20, both New York City and the state had their respective credit ratings lowered by Moody's Investors Service due to the economic impact from COVID-19, among the most severe in the U.S., according to Bloomberg. Both ratings were dropped one notch to Aa2, the third-highest investment grade rating. This is the first rating cut for either in about three decades. The Partnership for New York City, a nonprofit business group comprised of roughly 300 CEOs based in NYC, estimates that as many as 33% of New York's 230,000 businesses could close permanently due to the pandemic, according to Bloomberg. Fed Chairman Jerome Powell has called for more aid from Congress to support the recovery.

Takeaway

The COVID-19 pandemic has been on the attack for over seven months now. Suffice it to say that we are anxiously awaiting a medical breakthrough that will help us better coexist with this virus, because there is a good chance the virus may never go away, according to experts. In late September, Dr. Anthony Fauci, the leading infectious disease expert in the U.S., commented that COVID-19 vaccinations could begin as early as November or December. In all likelihood, a vaccine will not be available prior to election day on 11/3/20. We learned at the start of October that President Donald J. Trump has contracted COVID-19. While we wish him a speedy recovery, it remains to be seen how it may impact his ability to campaign over the next 30 days. As a result, things could get a bit bumpy in the markets in October based on the daily news feed, in our opinion.

Past performance is no guarantee of future results. Historical performance figures for the indices are for illustrative purposes only and not indicative of any actual investment. Indices are unmanaged and an investor cannot invest directly in an index.



High/Low Snapshot

Data as of 9/30/20

Index	10-Yr. High Value	Date	10-Yr. Low Value	Date	Month-End Value	% Off High Value	YTD Return (USD)	Month-End Yield
S&P 500	3580.84	9/2/2020	1099.23	10/3/2011	3363.00	-6.08%	5.57%	1.79%
S&P 500 Growth	2516.63	9/2/2020	592.56	10/4/2010	2334.46	-7.24%	20.60%	1.06%
S&P 500 Value	1301.02	1/17/2020	494.97	10/3/2011	1114.12	-14.37%	-11.47%	2.93%
S&P MidCap 400	2106.12	2/20/2020	744.98	10/3/2011	1861.29	-11.62%	-8.62%	1.87%
S&P MidCap 400 Growth	1017.04	9/2/2020	345.40	10/3/2011	971.66	-4.46%	1.42%	1.14%
S&P MidCap 400 Value	692.20	1/16/2020	252.35	10/3/2011	541.07	-21.83%	-19.39%	2.82%
S&P 100	1675.67	9/2/2020	500.09	10/3/2011	1560.58	-6.87%	9.77%	1.75%
DJIA	29551.42	2/12/2020	10655.30	10/3/2011	27781.70	-5.99%	-0.91%	2.27%
NASDAQ 100	12420.54	9/2/2020	1975.33	10/4/2010	11418.06	-8.07%	31.65%	0.77%
Russell 2000	1740.75	8/31/2018	609.49	10/3/2011	1507.69	-13.39%	-8.70%	1.63%
Russell 2000 Growth	1172.28	9/2/2020	350.15	10/3/2011	1124.18	-4.10%	3.87%	0.55%
Russell 2000 Value	2049.42	8/22/2018	804.33	10/3/2011	1486.11	-27.49%	-21.55%	2.84%
Russell 3000	2089.83	9/2/2020	644.45	10/3/2011	1968.09	-5.83%	5.41%	1.70%
MSCI World Net (ex U.S.) (USD)	6499.50	1/17/2020	3369.63	10/4/2011	5966.69	-8.20%	-7.13%	2.75%
MSCI Emerging Markets Net (USD)	573.23	1/26/2018	296.25	1/21/2016	521.43	-9.04%	-1.16%	2.28%
Ibovespa/Brazil (USD)	43619.40	4/8/2011	9077.09	1/21/2016	16772.46	-61.55%	-41.55%	3.55%
RTS/Russia (USD)	2123.56	4/8/2011	628.41	1/20/2016	1178.51	-44.50%	-20.85%	5.24%
S&P BSE 500/India (USD)	245.12	1/24/2018	95.89	9/3/2013	201.86	-17.65%	-7.19%	1.29%
Shanghai Composite/China (USD)	832.07	6/12/2015	314.68	12/3/2012	473.87	-43.05%	10.69%	2.20%
KOSPI/South Korea (USD)	2.42	1/29/2018	1.16	3/19/2020	1.99	-17.84%	5.30%	1.74%
Hang Seng (USD)	4241.01	1/26/2018	2087.46	10/4/2011	3026.97	-28.63%	-13.74%	3.41%
MSCI Euro (USD)	1544.35	1/26/2018	814.62	6/1/2012	1250.04	-19.06%	-8.51%	2.48%
S&P 500 Consumer Discretionary	1283.28	9/2/2020	263.12	10/4/2010	1207.69	-5.89%	23.38%	0.91%
S&P 500 Consumer Staples	684.99	9/2/2020	288.02	10/4/2010	659.14	-3.77%	4.13%	2.71%
S&P 500 Energy	737.09	6/23/2014	179.94	3/18/2020	227.49	-69.14%	-48.09%	7.51%
S&P 500 Utilities	359.13	2/18/2020	152.93	8/8/2011	301.86	-15.95%	-5.68%	3.45%
S&P 500 Financials	516.21	1/2/2020	151.85	10/3/2011	400.28	-22.46%	-20.25%	2.63%
S&P 500 Banks	383.30	1/2/2020	105.73	8/22/2011	239.22	-37.59%	-35.29%	4.21%
FTSE NAREIT All Equity REITs	835.20	2/14/2020	371.48	10/3/2011	665.51	-20.32%	-12.27%	3.96%
S&P 500 Health Care	1273.61	9/2/2020	346.38	8/10/2011	1231.02	-3.34%	5.01%	1.67%
S&P 500 Pharmaceuticals	768.14	1/21/2020	282.86	8/10/2011	742.79	-3.30%	1.59%	2.71%
NYSE Arca Biotechnology	6142.97	7/20/2020	1001.60	11/25/2011	5361.52	-12.72%	6.00%	0.28%
S&P 500 Information Technology	2232.92	9/2/2020	357.71	8/19/2011	2054.56	-7.99%	28.69%	1.12%
Philadelphia Semiconductor	2370.18	9/2/2020	326.32	8/19/2011	2244.12	-5.32%	22.92%	1.50%
S&P 500 Telecom Services	215.83	9/2/2020	115.22	8/8/2011	195.49	-9.42%	8.60%	1.12%
S&P 500 Industrials	718.21	2/12/2020	245.04	10/3/2011	650.68	-9.40%	-3.99%	2.03%
S&P 500 Materials	419.18	9/17/2020	179.78	10/3/2011	400.01	-4.57%	5.47%	2.03%
Philadelphia Gold & Silver	228.95	4/8/2011	38.84	1/19/2016	143.08	-37.51%	34.67%	0.65%
Refinitiv/CC CRB Excess Return	370.56	4/29/2011	106.29	4/21/2020	148.51	-59.92%	-20.07%	N/A
ICE BofA Perpetual Preferred	298.74	9/16/2020	146.25	8/8/2011	295.56	-1.07%	2.64%	4.46%
ICE BofA U.S. High Yield Constrained	472.87	2/20/2020	250.64	10/4/2011	465.27	-1.61%	-0.38%	6.13%

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